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July 23, 1945

Mr. Judson A. Hyames  
Director of Athletics  
Western Michigan College  
Kalamazoo, Michigan

Dear Mr. Hyames:

Thank you for your very nice words regarding my work when you spent the time with us at Springfield, Ohio. I remember you very well.

In answer to your inquiry regarding the Lang Foot & Arch Normalizer, I would like to state that I use this machine every morning and night and have done so consistently every since I had the conditioning school at Georgia Tech at Atlanta, Georgia, about ten or twelve years ago. Mr. Lang met me one hot August afternoon just after I had finished with my class. I was very tired and was on my way to the Ansley Hotel where they had the only air-conditioned coffee shop in town. He wanted to know if I would give him five minutes of my time. I said, "no" because I was wanting to get cool. He said, "three minutes then". I thought what kind of a fellow wouldn't give a man three minutes of his time. I said, "yes, three minutes." He said, "take off your shoes." I looked at him in a most quizzical manner. Then he said, "now take off your socks." The thought ran through my mind that I had just put them on and I was in no mood to take them off again. My feet were aching and my legs were tired. He said, "now get on this normalizer and roll your feet across it. The subcutaneous tissues on the plantar area of my feet felt as if they had been subjected to the most painful pressure that I had ever experienced, but after rolling ten times across that normalizer, I got off and I felt as if I were walking on air. I said, "please send me one of these things." I have had one every since and have used it for years. It has rehabilitated my feetal extremities. My feet are ten years younger than they were ten years ago.

I believe that is the best recommendation I could give you. I have one in my dressing quarters for the men and one is installed in the women's department. They all are very enthusiastic about it. With all good wishes, I am

Sincerely yours,

Director of Physioal Education  
Varsity Basketball Coach

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