Mr. Gerald Hesse, Lawrence Paper Mill, Lawrence, Kansas,

Dear Gerald:

I have talked to Dean Allen Reese, of the Pharmacy School, night before last and tried to sell him a Lawrence Country Club membership. He tells me that he has played golf previously and likes it, and I believe somebody close to him could sell him a membership. He is now staying at the Eldridge Hotel - he has a suite of rooms there.

Doubtless you as chairman of the membership committee of the Country Club can inquire as to his close associates and write a prescription to suit him.

Physical Education Department. I am going to play golf with him this afternoon. He has the courtesy membership card issued him and proposed by Will Moore, the insurance man - Prudential, I think. Moore is a member, of course. Shenk has been at Junction City as coach and athletic director for the past eight or ten years. He made a great record there and doubtless you remember him catching that long forward pass in 1927 and pedaling 40 yards northward to the goal line for one of the touchdowns that beat Missouri 14 to 7. Gwinn Henry was coaching that year and he had a great team, and we were supposed to take about a 20 or 30 to nothing licking. Barrett Hamilton made the other touchdown, and Flamak made the one for Missouri in the first few minutes of play.

Shenk is in my department now taking the place of Burt DeGroot. He told me that he might join if he could get his work arranged satisfactorily. I told him that since I am his boss I would guarantee that. So there will be some salesmanship necessary in his case, but I believe that he will make a valuable member. Perhaps we would have to scrape up a membership for him.

Now for another prospect - Dean George B. Smith, of the School of Education. I do not know whether he plays golf or not but I got a letter from Fred Luchring, assistant dean of physical education at the University of Pennsylvania. Luchring was athletic director at Nebraska while I was at Kansas, and he later went to Minnesota as athletic director there. Luchring wrote when Dean Smith was appointed here, praising Dean Smith very highly as a man interested in activities of all kinds. You know that he has been proposed and, I believe, elected to Rotary, so somebody might get him on the