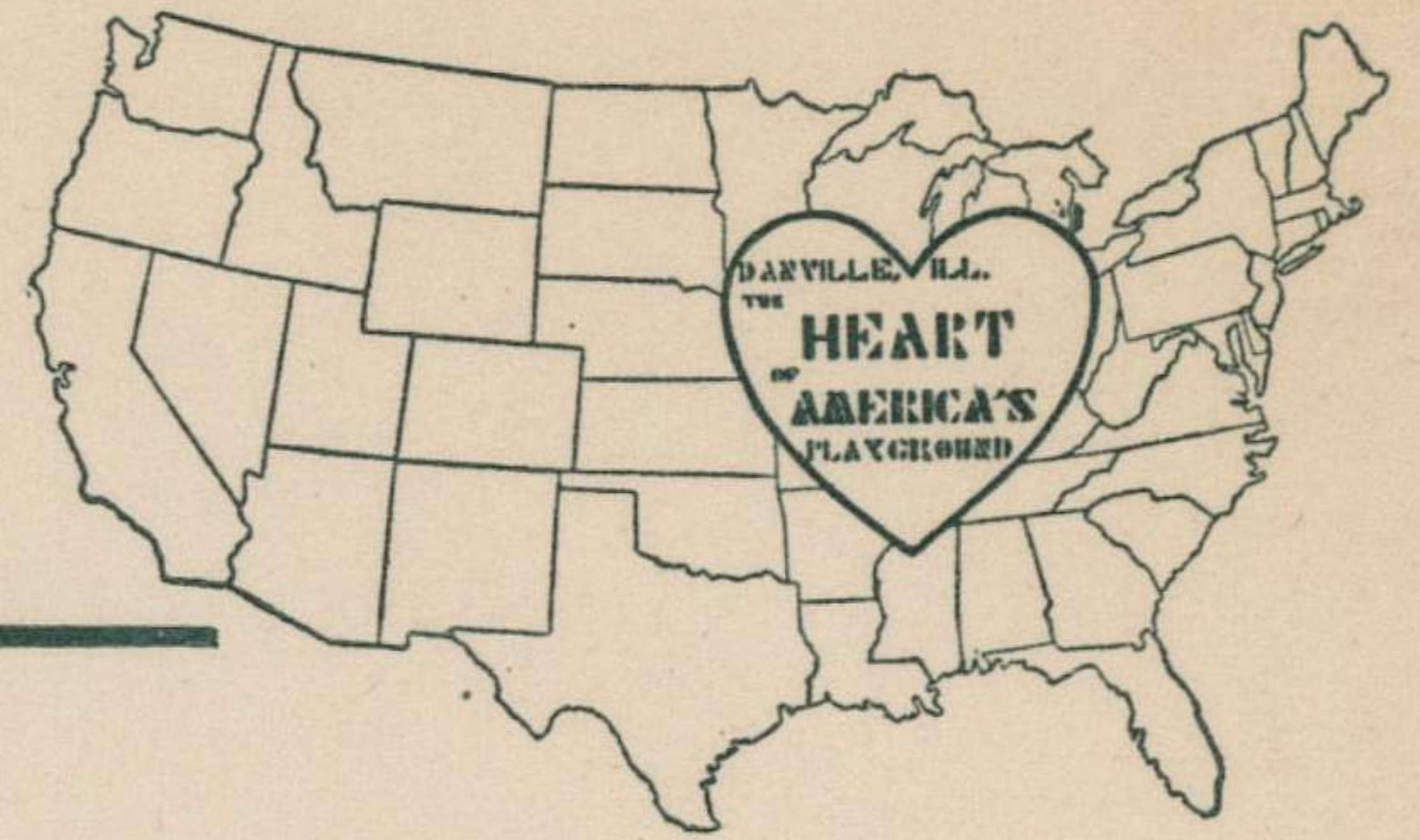


HOWELL

PLAYGROUND EQUIPMENT COMPANY

B. L. HOWELL - JOS. C. PAYNE

DANVILLE, ILLINOIS, U. S. A.



April 24, 1941

Dr. F. C. Allen  
University of Kansas  
Lawrence, Kansas

Dear Sir:

As you probably will realize from this letter head, we are manufacturers of Out-door playground equipment, distributed through school supply distributors in 28 States. Under separate cover we are sending you a copy of our current catalogue so that you may see the type of equipment which we manufacture.

During the past two or three years we have sent references and inquiries concerning your game Goal-Hi to the Medart Co., Loudon Co. and Recreation Equipment Co.

We feel that possibly we could work up a good volume on this game at the uniform delivered retail prices which other manufacturers use since most of our distributors do not sell the game.

Would you consider granting a license to us to manufacture this game under the same terms as other manufacturers? If you wish to check on our operations, we might suggest corresponding with the National School Supplies and Equipment Association in Chicago, the Second National Bank at Danville or most any school supply distributor.

Very truly yours

HOWELL PLAYGROUND EQUIPMENT CO.

JCP:hv