

May 2, 1939

Dr. F. C. Allen Athletic Department University of Kansas Lawrence, Kansas

Dear Phog:

One of your boys, Loren Florell, has applied for a position with us following his graduation next August. He has made a good impression and we are wondering just how you size him up as a possible salesman. I will appreciate any information you can give me and of course it will be held in confidence.

I see where it appears that the National Association will meet here next March. I shall look forward to seeing my old friends at that time.

Thanking you for past favors, I am

Cordially yours,

HALL BROTHERS, Inc.

J. Craig Ruby Personnel Department