Mr. Bert Hayes, 6317 Marquette Place, New Orleans, La.

Dear Bert:

This will acknowledge receipt of your letter of the 5th instant. If I were you I would not be discouraged. Doubtless you are just going through a period of homesickness, although you haven't diagnosed it as that. In a few weeks you will be very much better if you stick it out.

I wouldn't advise you to change now, because that would be quitting, and you know even you would have no respect for yourself if you quit. So the only thing that I see for you, Bert, is to stay and make the best of it.

You know I never did promise you any certain job that you could get board and room for your work. I promised you work commensurate with your desire and ability. I believe some one else promised you enough work to make room and board, but I have never promised a boy room and board. I have always promised him work if he wanted to work and earn it. It was up to him how much he earned, whether it was \$5.00 or \$20.00 a month.

Now, don't think I am getting tough, Bert, but I like you and I would be disappointed in you to see you leave now.

You asked about Ralph and Joe. Ralph Miller is the number one football player on the freshman team. Everybody acknowledges him as such. Ralph has a lot of leadership. He hustles around, does his work, studies and gets his grades up in good shape, and he tears them down on the football field.

There was some question when Ralph came up among some of the "Doubting Thomases" that he perhaps was just a basketball player and not a football player, but his work on the football field has convinced everybody that he is tops in football as well as basketball. All the coaches place him as number one prospect on the freshman team. And there are a lot of good boys there