

December 29, 1937.

Mr. Henry Harper,
Plymouth, Indiana.

Dear Hank:

I have received a fine leather folder from the Wisconsin Shoe Company, and a Christmas letter signed by J. E. Carney, wishing me Christmas greetings, and so forth.

Now, I want to see if I can do a little chiseling, Hank, if you can do it for me. I have a very fine friend in the athletic department, Mr. Earl L. Falkenstien. He is the financial secretary. He was with me for a great number of years when I was director of athletics, and he is still on the job with Mr. Gwinn Henry, my successor.

I would like to get a folder for him, if possible, and if you can not get it, it will be all right. I don't know whether you can chisel your company for one or not, but it wouldn't do your company any harm and might do them some good. If you cannot do this, Hank, be perfectly frank, as you know I am a rather understanding gentleman in regard to these things when I ask favors that cannot easily be accomplished.

Our love to the Harpers, and with the season's greetings, I am

Fraternally yours,

FCA:AH

Varsity Basketball Coach,
Director of Physical Education.