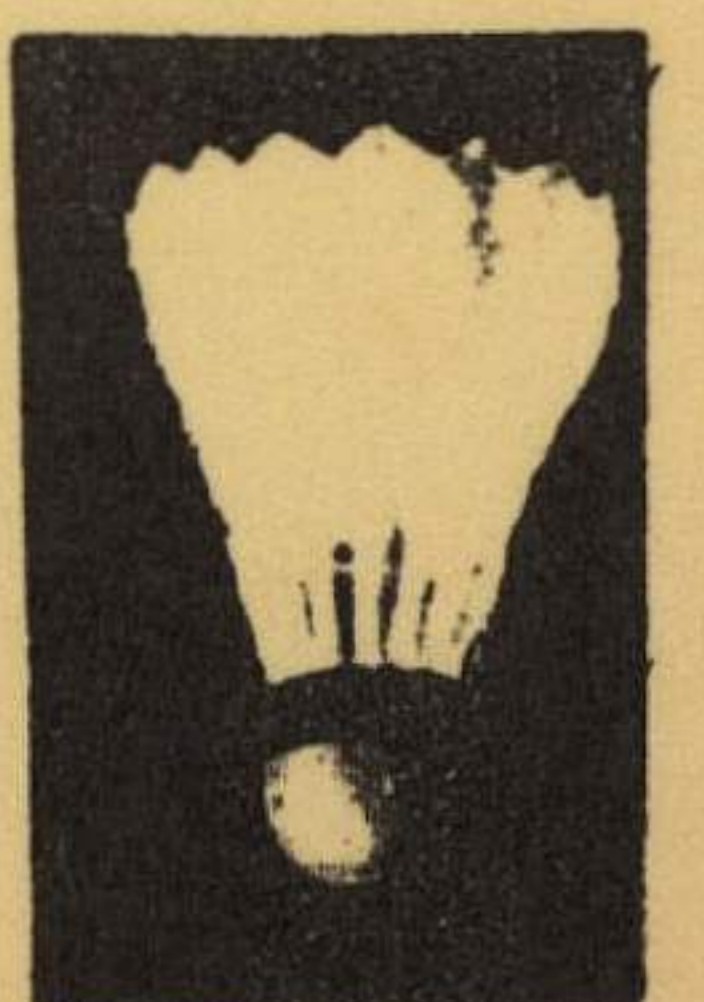
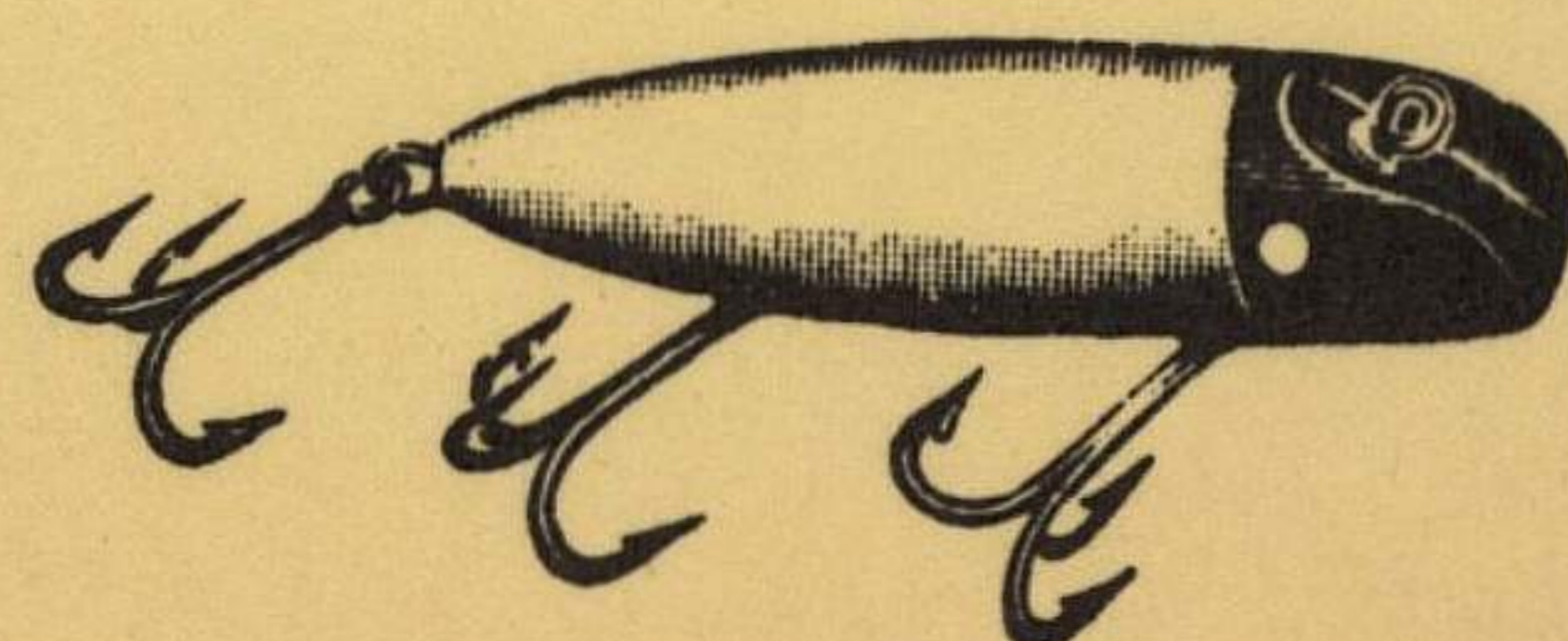
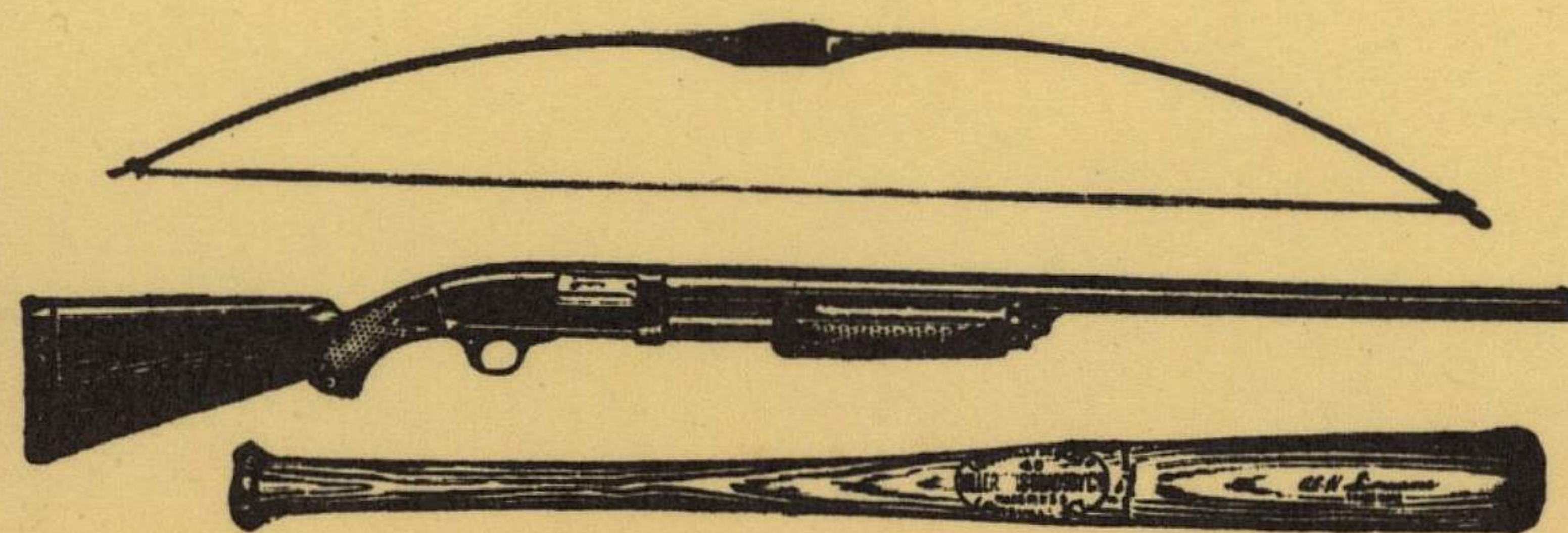
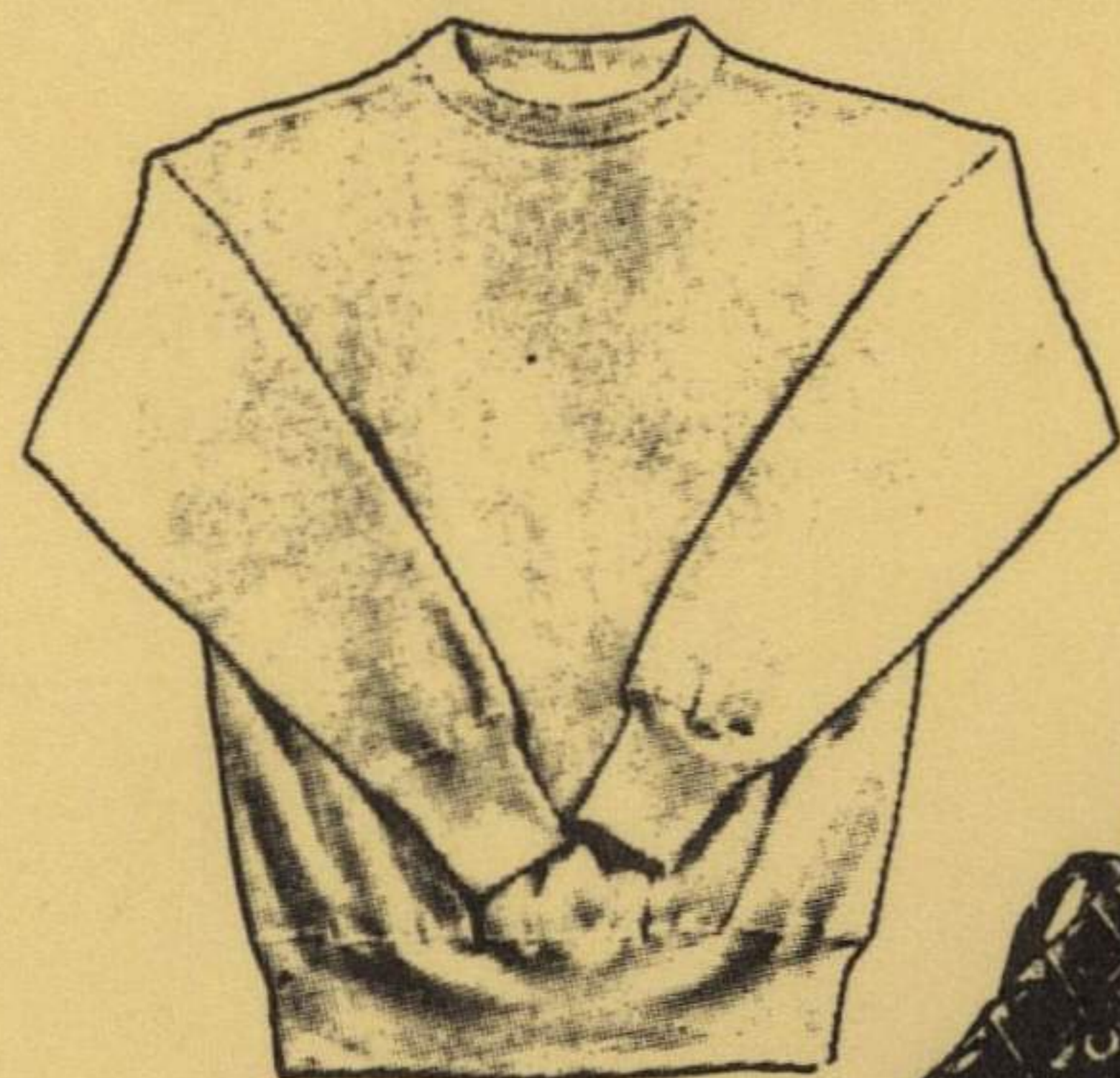
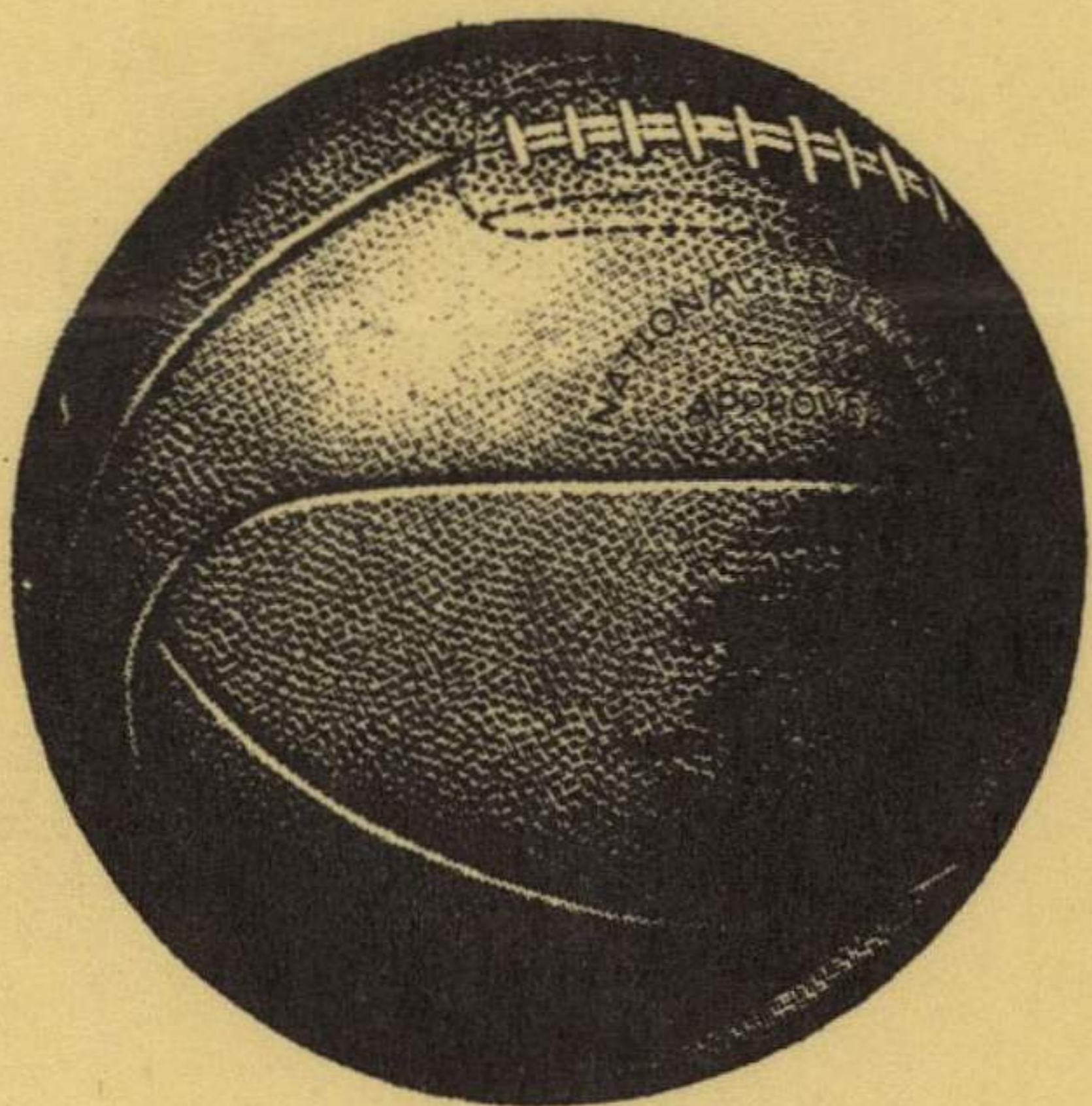
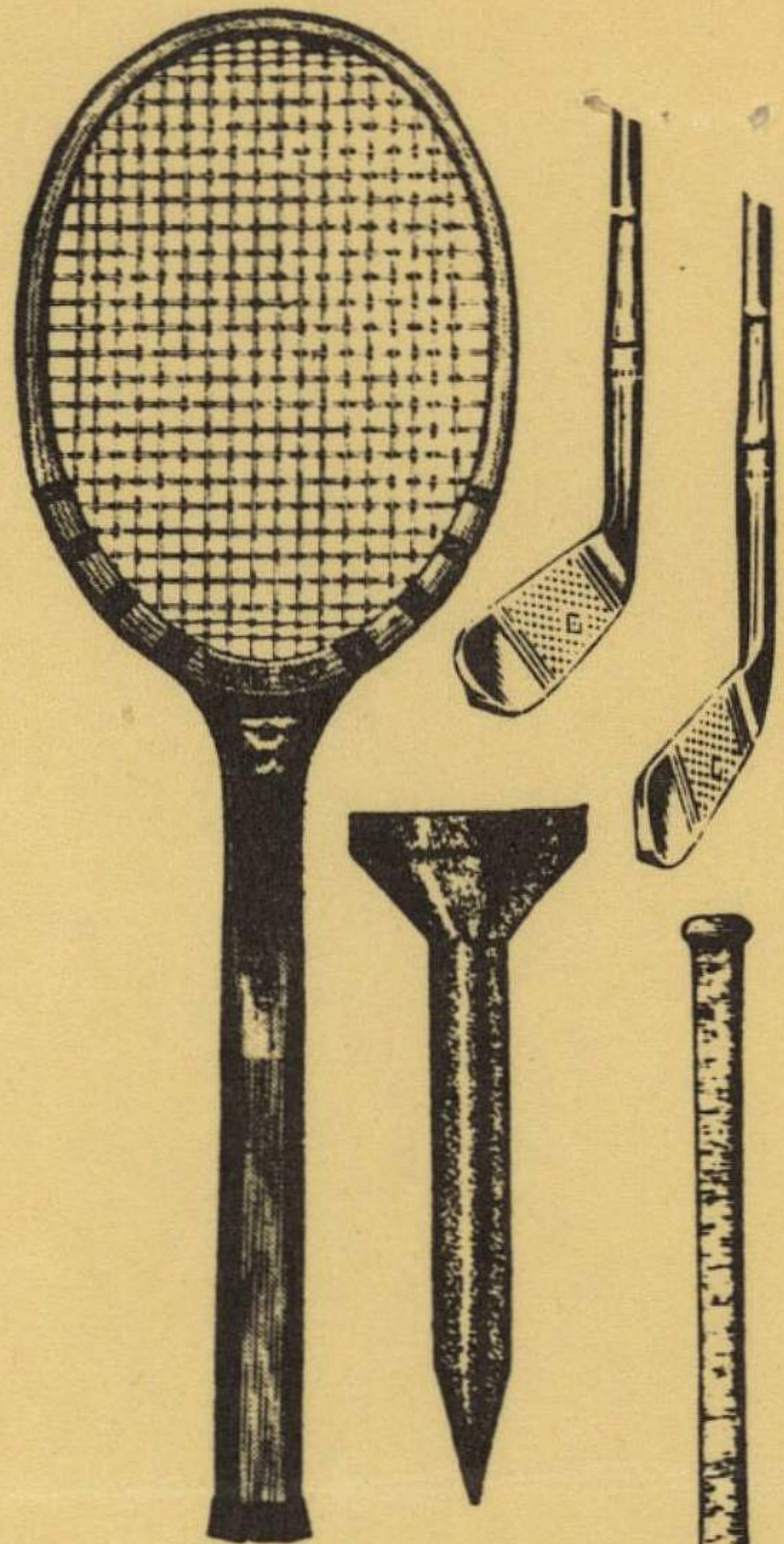
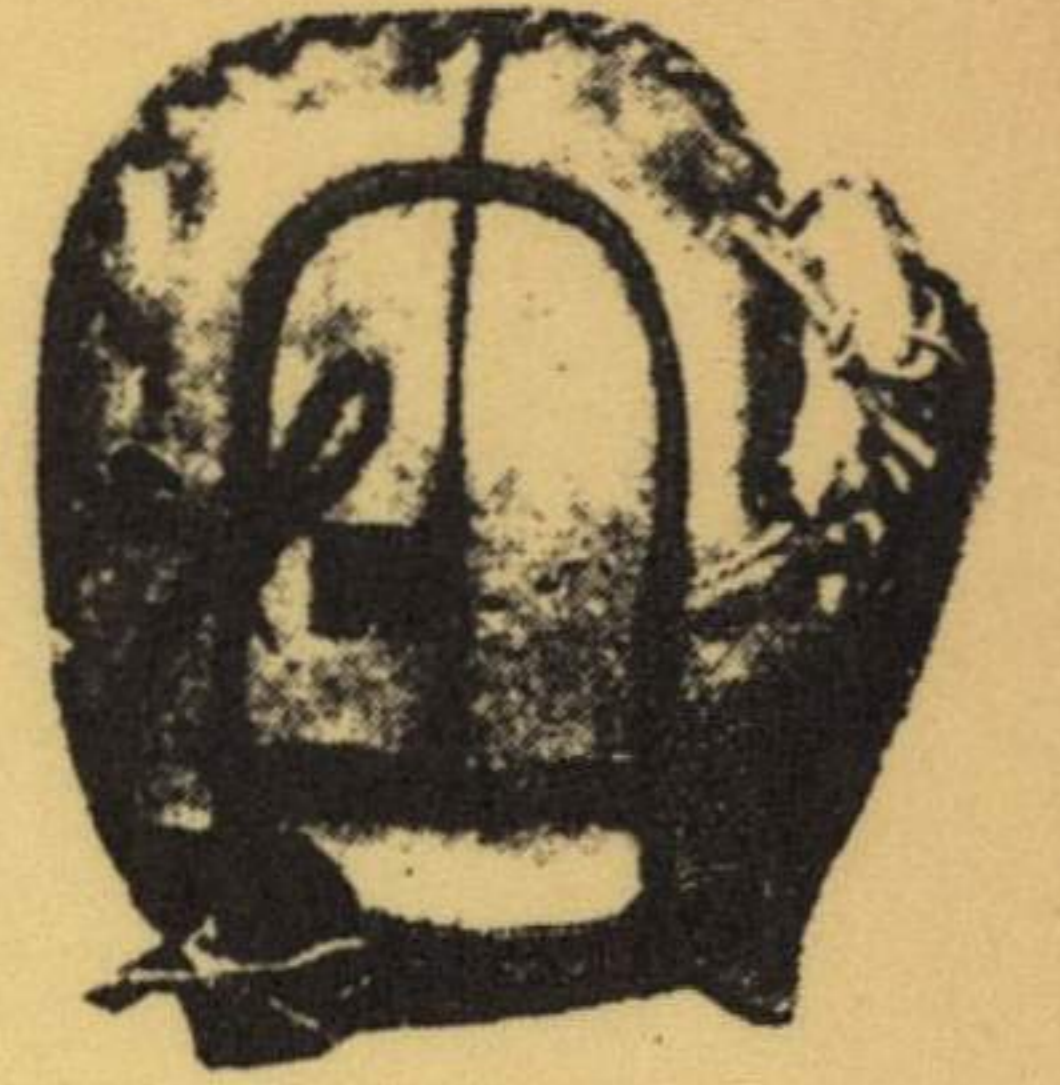


KANSAS CITY SPORT GOODS CO.

KANSAS CITY, MISSOURI

APRIL 24, 1939



MRS. ALBERTA HULTEEN,
DEPARTMENT OF PHYSICAL EDUCATION,
105 ROBINSON GYMNASIUM,
UNIVERSITY OF KANSAS,
LAWRENCE, KANSAS

DEAR MRS. HULTEEN:

OUR MR. KOHLER IS SENDING YOU A SAMPLE OF OUR "REJECT" BADMINTON SHUTTLECOCKS WHICH WE ARE ABLE TO GET FROM TIME TO TIME FROM ONE OF OUR FACTORIES. WE REALLY BELIEVE THEY ARE THE BEST BUY ON THE MARKET FOR AN INEXPENSIVE PRACTICE "BIRD" AND WOULD BE GLAD TO HAVE YOU TRY THEM.

THE SUPPLY IS LIMITED. AT THE PRESENT TIME WE COULD SUPPLY A GROSS FROM STOCK. WE HAVE SHOWN THIS "BIRD" TO ONLY FOUR ACCOUNTS BECAUSE WE KNOW THAT WE WOULD SOON BE OVERSOLD. OUR PRICE ON THEM IS \$2.38 PER DOZEN. IN GROSS LOTS WE WOULD SELL THEM FOR \$24.00.

WE WILL MAIL YOU OUR CIRCULAR ON ARCHERY EQUIPMENT AS SOON AS WE GET ANOTHER PRINTING.

YOURS FAITHFULLY,

KANSAS CITY SPORT GOODS COMPANY