

July 12, 1944.

Board of Directors,  
Lawrence Country Club,  
Lawrence, Kansas.

Attention: Mr. Ogden Jones.

Gentlemen:

On Tuesday, July 11, I drove over to Gardner, Kansas, to see the Cramer brothers, Frank and Charlie, of the Cramer Chemical Company, and also Dr. L. L. Boughton, their research pharmacist. This trip was made at the behest of Mr. Harold Ingham who wished me to introduce him to the firm.

I had written the Cramer Company regarding the Lawrence Country Club's use of the 25 pound box of foot powder which was obtained from the Physical Education Department. The Cramer people wrote me that I had made an error on the price. The price of \$16.00 per hundred pounds is a special price accorded our department for our cooperation in trying out the foot powder with the students in the preliminary stage. The regular school price and price to country clubs is \$6.25 for 25 pounds. They pointed out that we were saving them a considerable amount.

However, Mr. Frank Cramer, the president of the company, gave me gratis a 25 pound package. We are now repaid in full, due to their kindness, and we are passing their kindness on to you. So the 25 pounds you obtained is given to you with their and our compliments. However, when you need more you may order from the Cramer Chemical Company at Gardner, and you doubtless will want to pay the regular charge.

There is one other error that I made in my first statement. I stated that Dr. Mix, Dr. Treece and Dr. Boughton were responsible for the high perfection of this germicide powder. "Cap" Treece and Dr. Boughton spent fully six months in developing the original powder, and in fact, they are still working to perfect it further. Dr. Mix had nothing to do with it.

Very cordially yours,

Director of Physical Education,  
Varsity Basketball Coach.

FCA:AH