

April 17, 1939.

Mr. J. H. Johnston,
Route 3, Box 331,
Oklahoma City, Okla.

Dear Mr. Johnston:

I am returning your letter from Mike. Frankly, I don't know what to tell you about a letter of this kind. Confidentially, it doesn't seem that Mike is 100% sold on a good trainer.

This boy, the son of Frank Cramer, really doesn't know anything about training. I have been told that they have absolutely no one down there that can give any benefit to an injured athlete. They lost the services of scores of fine athletes who are injured and are kept out of games simply because there is no one to put them in shape.

But you can see, J. H., that I do not want to criticize their way of doing things. That is their business. I know if they did get you that they would get someone who could keep most of their men in shape. But if I boosted you too strongly they would think that I was trying to get somebody on their staff. I believe you could get on if you would offer to go for \$1200 or \$1400. We are paying Dean Nesmith \$1400 for 9 or 10 months work. If you could sign up as property man and trainer for \$1200 or \$1400 I believe you might get the job, but I don't know whether you could afford to move from Oklahoma City for that amount of money. That is a question you would have to determine for yourself.

The only reason that I suggest your going as cheaply as that is because of the fact that if you get started I am sure they would appreciate your worth and would give you more later as your value becomes apparent to all concerned.

In regard to the Y.M. job, you might let one of your good friends impart the information to some of the Y.M. Health Club officers and big bosses that you are being considered for a job in Kansas, and then if they thought there was danger of losing you they might hike the ante a little and you could still cultivate this Aggie job. I find that people generally get money to