

by something that they can understand. You can attack that from many angles, showing the boys that you are trying to help them, and when they see that you are trying to help them you will have no difficulty in building morale. The first thing in building morale is to see that there are no differences, no quarrels or bickering among the boys. When that begins to show its ugly head I am quick to stamp on it. Some coaches never recognize it. I always do, and tell them that I am coaching that team and we are going to have harmony, working for each other. Then show the trouble-makers that you are just as much their friend as you are the friend of the other boys. The trouble-makers will, of course, feel that you are against them, but what you desire is 100% performance both from a loyalty standpoint and from a mechanized standpoint.

I am happy that you and your son got to see Pralle play. I wish I might have time to tell you about the hardships and drawbacks of this boy Pralle. He had plenty of obstacles in his path. But he succeeded after many heart-breaking hardships. Some day I will tell you about Pralle but it is too long a story to tell now.

There is another fellow I would rather tell you about right now, and that is Milton Kelley, who is head trainer at the University of Texas. This is a very sad story in the beginning, but it turns out beautifully. This man lost his wife from rabies when he was justice of the peace and making \$5,000 a year at Reno, Nevada. They had a three months old baby, and his wife went into the storm cellar to get the milk, and unknowing to her she barked her shins on the steps when she was coming up. These steps were stained with the saliva of their family dog who had gone mad and who had thrown the saliva on the steps in his dying moments.

This fellow came back to the University of Kansas and got a job as a janitor here in the men's gymnasium. I discovered him as a janitor and seeing how intelligent he was, told him that he was too good a man to be a janitor. I taught him to be a trainer and he did fine work here for us until he got the flu each winter and was unable to work. Then I got him the job at the University of Texas as head trainer. The Kelley knee pad that you see on the basketball players is made by this man, but they were made under my direction here at the University. When he went to Texas he asked me if I cared if he built this knee pad. He is wonderfully handy around machines, but it was under my direction that the pad was made. He was such a fine fellow and wanted to get ahead, and I was glad to have him make the pads.

We have trainers at Harvard University - Jimmy Cox; at the University of Pittsburgh - Roland Logan; Milton Kelley at the University of Texas, and Elwyn Dees at Oklahoma A. and M. College. All of these men have been trainers here for us and all are graduates of the University.