Dear Dr. Allem:

We do not have a surplus of golf balls to sell. Any sale that we make we require our customers to send in old golf balls. We cannot continue to sell you balls without receiving the old ones, but we are shipping you the four dozen balls billed above in order to help you get started. If you have no other means of obtaining the golf balls, I believe it would be a good idea to require those who purchase new balls, to turn in old ones.

WILSON SPORTING GOODS COMPANY,

Gene Holmherg

GH/gf