

October 7, 1938.

Mr. Frank Mandeville,  
Lowe & Campbell Athletic Goods Co.,  
1509 Baltimore Avenue,  
Kansas City, Missouri.

Dear Mandy:

I have asked Mr. Earl Falkenstein to order three dozen basketball shoes from Lowe and Campbell, giving you credit for the order. I thought possibly in the rush prior to the football game that he might not have gotten the order in, and I just wanted to let you know about it.

We ordered one and one-half dozen of #B52S and one and a half dozen of #B56S, an equal number of sizes 8, 8½, 9, and 10.

Very cordially yours,

Director of Physical Education,  
Varsity Basketball Coach.

FCA:AH



September 29, 1938

Repair Department,  
Lowe & Campbell Athletic Goods Co.,  
1509 Baltimore Ave.,  
Kansas City, Mo.

Dear Sirs:

I am sending a tennis racket to be restrung.  
Will you kindly return it to me at the Department of  
Physical Education, Robinson Gymnasium, University of  
Kansas, and send me the bill for same.

Very truly yours,

Jim H. Raport,  
Instructor, Dept. of  
Physical Education.



October 11, 1938.

Mr. Karl H. Royer,  
Lowe & Campbell Athletic Goods Co.,  
1509 Baltimore Ave.,  
Kansas City, Mo.

Dear Karl:

I have received your letter of October 7th, enclosing  
check for \$53.01 as final settlement of royalty due on  
basketball goals.

Thank you very much.

Cordially yours,

FCA:AH

Director of Physical Education,  
Varsity Basketball Coach.



GEORGE C. LOWE, PRESIDENT  
D. KEEDY CAMPBELL, V.P. & GEN. MGR.  
LES R. FREEBURG, VICE PRES. & TREAS.

ARNO F. HEINRICH, V.P. & FACY. SUPT.  
R. C. CAMPBELL, VICE PRESIDENT  
KARL H. ROYER, MDSE. MANAGER

LOREN V. BROWN, SALES MANAGER  
REED G. GENTRY, GENERAL AUDITOR  
KEITH W. DANCY, CREDIT MANAGER

KANSAS CITY, MO.  
MINNEAPOLIS, MINN.  
CINCINNATI, OHIO  
PHILADELPHIA, PA.  
PITTSBURGH, PA.  
WASHINGTON, D.C.  
KANSAS CITY, KANS.  
CLEVELAND, OHIO  
DES MOINES, IOWA  
WORCESTER, MASS.

# LOWE & CAMPBELL

## ATHLETIC GOODS CO.

WHOLESALE                      MANUFACTURING                      RETAIL

BOSTON, MASS.  
DALLAS, TEXAS  
CHICAGO, ILL.  
ST. PAUL, MINN.  
ST. LOUIS, MO.  
DETROIT, MICH.  
DENVER, COLO.  
SYRACUSE, N.Y.  
NASHVILLE, TENN.  
CHARLOTTE, N.C.

1509-11-13 BALTIMORE AVE.,  
KANSAS CITY, MO.

October 7, 1938

Dr. Forrest C. Allen,  
Director of Physical Education,  
University of Kansas,  
Lawrence, Kansas.

Dear "Phog":

As I advised in my letter of August 22nd,  
we are now making final settlement with you on royalty due  
on basket ball goals.

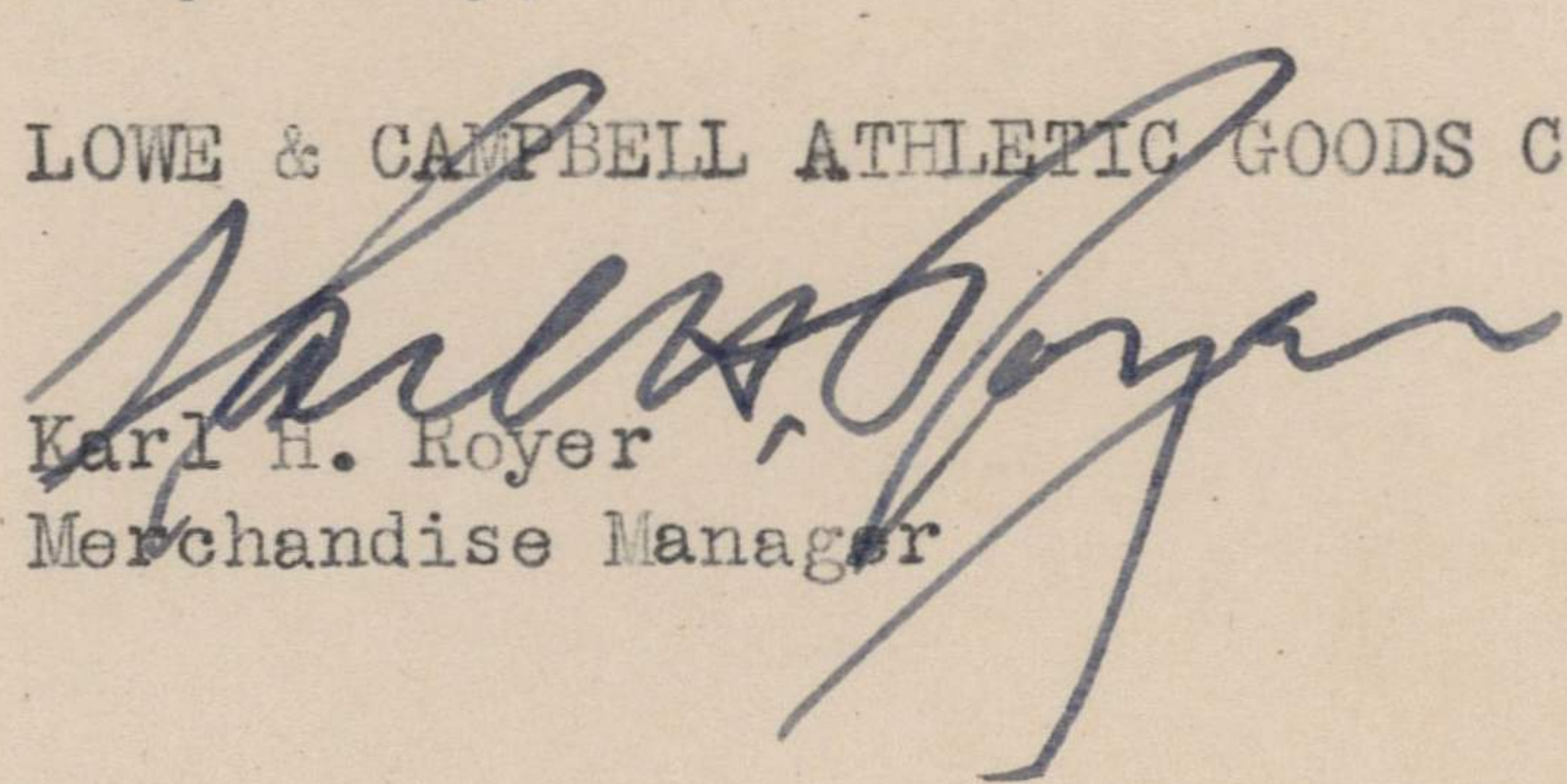
(This period is from November 1st, 1937 to  
October 1st, 1938.

During this time you will note that we sold a  
total of 212 pairs of basket ball goals with royalty of 25¢ a  
pair, gives you a check for \$53.01. This extra cent is accounted  
for by the fact that two stores sold half pairs and in each  
instance the half cent was in your favor.

Trust that you will find the enclosed statement  
entirely satisfactory; and with our kindest regards, we are,

Very truly,

LOWE & CAMPBELL ATHLETIC GOODS CO.

  
Karl H. Royer  
Merchandise Manager

KHR/rw  
Encl.



ROYALTY DUE DR. F. C. ALLEN

FROM NOVEMBER 1, 1937 TO OCTOBER 1, 1938

\*\*\*\*\*

<u>STORES</u>	<u>NO. B324 GOALS</u>	<u>AMOUNT</u>
Kansas City	33 Pairs	\$8.25
St. Louis	16 $\frac{1}{2}$ "	4.13
Minneapolis	17 $\frac{1}{2}$ "	4.38
Dallas	18 "	4.50
Cincinnati	25 "	6.25
Chicago	22 "	5.50
Denver	28 "	7.00
Detroit	6 "	1.50
Charlotte	18 "	4.50
Cleveland	4 "	1.00
Nashville	24 "	6.00
<hr/>		<hr/>
Total.....	212 Pairs	\$53.01



REMITTANCE

KANSAS CITY, MO.

10-7-38



**LOWE & CAMPBELL**  
ATHLETIC GOODS CO.

1509-11-13 Baltimore Ave.,

Dr. F. C. Allen  
Univ. of Kansas,  
Lawrence, Kan.

The attached check is in settlement of the following invoices:

Date

11/1/37 - 11/1/38

Royalty on  
212 R. B 324

net.

53.01

THIS REMITTANCE APPLIES ON KANSAS CITY  
ACCOUNT



October 22, 1938.

Mr. Paul Fairhurst,  
Order Supervisor,  
Lowe & Campbell Athletic Goods Co.,  
Kansas City, Missouri.

Dear Paul:

I have your letter of the 17th instant regarding our order for basketball shoes. We will not be able to use any sizes other than those we ordered, but if you can substitute the black shoes for the white, or vice versa, that will be all right. It does not matter about the color.

Cordially yours,

Director of Physical Education,  
Varsity Basketball Coach.



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SYRACUSE, N.Y.  
NASHVILLE, TENN.  
CHARLOTTE, N.C.

1509-11-13 BALTIMORE AVE.,  
*KANSAS CITY, MO.*

October 17, 1938

Dr. Forest C. Allen, Phy. Ed. Dir.,  
University of Kansas,  
Lawrence, Kansas.

Dear Dr. Allen:

Mr. Mandeville learned early last week that we received some basketball "seconds" shoes from the factory and asked that we hold some for you. These are the converse "All-Star" black shoes and we have held three size 8, three size 8 $\frac{1}{2}$ , three size 9 and three size 10 for you if you can use them.

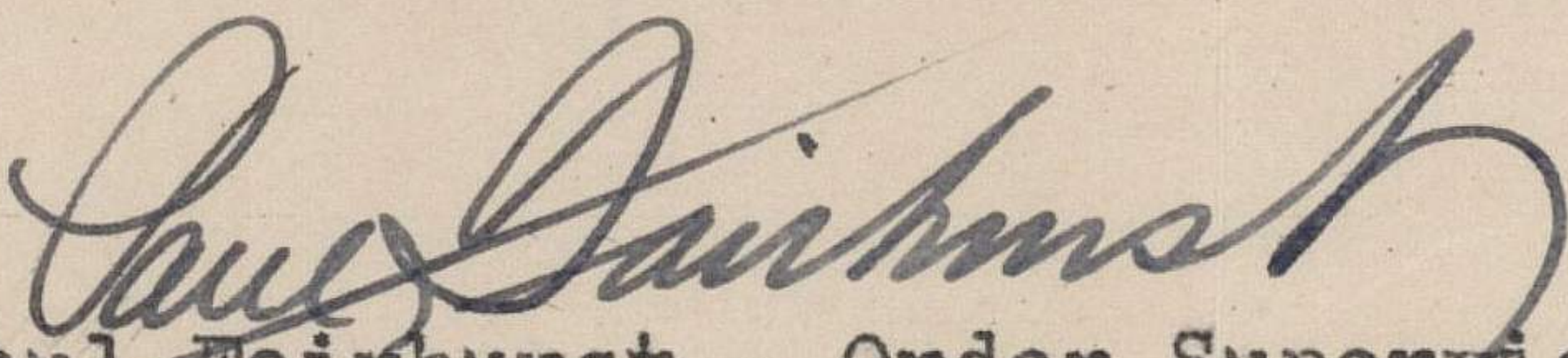
When Mr. Mandeville was there recently he had information regarding the shoes that we had on hand which included only a few sizes. That is the reason he told you we did not have some sizes. In making a new supply at the factory some "seconds" were available which we received and that is the outfit from which we held shoes for you.

Can you use the sizes mentioned? A few more in some other sizes are available now so if you need other sizes you might let us know. Will you please write and send a requisition immediately if you want these shoes shipped?

There is a chance that some more of the white shoes will be available and Mr. Mandeville asked that we hold about the same sizes in the these if we receive them.

Yours very truly,

LOWE & CAMPBELL ATHLETIC GOODS CO.

  
Paul Fairhurst - Order Supervisor

PF: JL



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**ONE WAY**

*to*

**INCREASE**

**BASKETBALL**

**RECEIPTS**



**COMPLIMENTS OF**

***JOWE & CAMPBELL***  
***ATHLETIC GOODS CO.***

KANSAS CITY, MO. ST. LOUIS CHICAGO KANSAS CITY, KS.  
MINNEAPOLIS CLEVELAND CHARLOTTE DES MOINES  
CINCINNATI DALLAS DENVER DETROIT ST. PAUL  
SYRACUSE PITTSBURGH NASHVILLE WASHINGTON  
BOSTON PHILADELPHIA WORCESTER

---

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# BASKETBALL SCORE BOARDS *and* TIMERS

**Automatic  
Clock  
and  
Horn**



*All-Steel  
73" x 43" x 5"*

**Make The  
Game More  
Interesting  
To Spectators**

No. B360

### *Electric Clock with Reversible Motor*

A new combination score board and timer with illuminated scoring and individually lighted quarters. Large 8, 10 or 20 minute dial. All-metal keyboard with 10 feet of cable (cable for board is extra, 15c ft. plus \$2.00 connection charge on less than 80 feet). Shipping weight 175 lbs.....

**SCHOOL  
PRICE,**

**\$150**

### **AUTOMATIC SCORER AND TIMER**

**Electric Clock and Automatic Horn**

*36" x 48" x 5" Steel Reinforced Cabinet*

*8, 10 or 20 Minute Dial Optional*



No. B361

A large size board at a moderate price. Indirect lighted quarters, score and dial; automatic horn. Steel keyboard with 10-ft. cable; cable for board extra, 13c ft. plus \$2.00 connection charge for less than 80 feet. Class name included. Shipping weight 100 lbs.....

**SCHOOL  
PRICE,**

**\$100**

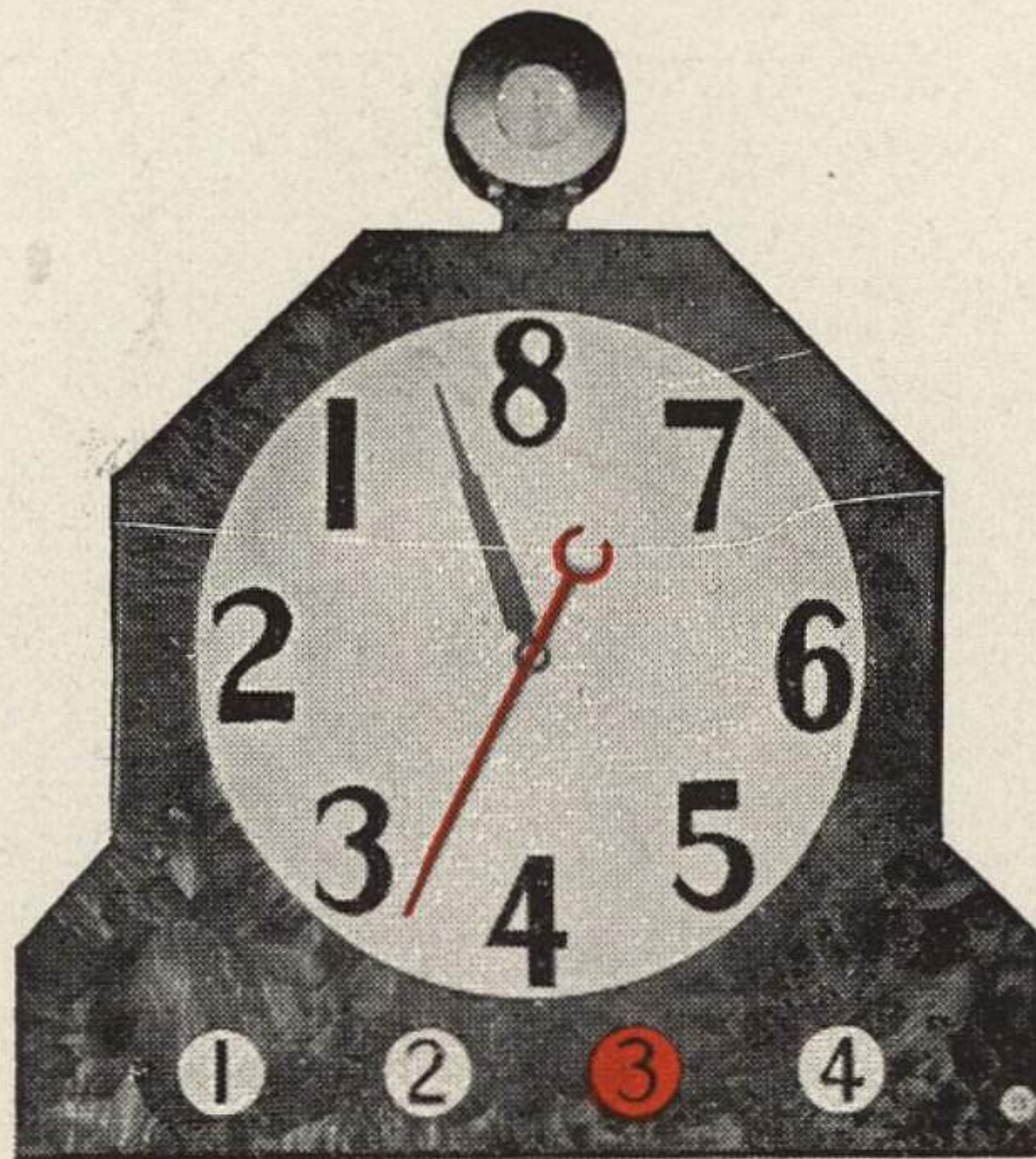


# BASKETBALL TIMER

No. B363

**AUTOMATIC CLOCK AND HORN**

*30 Inches x 26½ Inches x 5 Inches*



An accurate electric clock with an automatic horn—same as on the No. B360 score board. Reversible motor with an 8, 10 or 20 minute dial optional at the same price.

Metal key board with 10 feet of cable; cable for the timer is **13c foot** extra, plus **\$2.00** connection charge for less than 80 feet.

---

WITH INDIRECT  
LIGHTED  
QUARTERS

**\$52<sup>50</sup>**

FURNISHED  
WITHOUT  
QUARTERS

**\$45<sup>00</sup>**

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November 16, 1938.

Lowe & Campbell Athletic Goods Co.,  
1509 Baltimore Avenue,  
Kansas City, Missouri.

Dear Sirs:

On last June 13 I wrote you and asked that you send a knee guard to Sidney Linscott, Jr., of Erie, Kansas, to him. In my letter I asked that you send the bill to him, as he expected to pay for the knee guard.

Mr. Linscott received the knee guard, but no bill for the same has been received, and I felt that you would want to take care of this matter. We are firmly convinced that a technician is worthy of his hire.

Very sincerely yours,

Director of Physical Education,  
Varsity Basketball Coach.

FCA:AH







June 13, 1938.

Lowe & Campbell Athletic Goods Co.,  
1509 Baltimore Avenue,  
Kansas City, Missouri.

Gentlemen:

Sidney Linscott, Jr., of Erie, Kansas, a student of the University of Kansas, desires that I order a knee guard for him.

Last summer while riding a motorcycle, he fell and fractured his left knee. He is entering the R.O.T.C. detachment of the University of Kansas stationed at Fort Leavenworth. He desires a sponge rubber knee guard with a snap buckle elastic band that will fit above and below the knee, something that he can wear under his long trousers while at the camp, and at the same time protect this patella (knee cap) from injury should he fall upon it. Something like the Kelley Knee Pad, only of sponge rubber but smaller and closer fitting, will be quite satisfactory. You had better cover the sponge rubber with chamois, both sides.

Please send the knee guard to Sidney Linscott, Jr., together with the bill, as he will pay for same. His father is a banker at Erie, Kansas.

Sincerely yours,

Director of Physical Education,  
Varsity Basketball Coach.

FCA:AH



June 27, 1938.

Mr. Sidney S. Linscott, Jr.,  
c/o K. U. R.O.T.C. Unit,  
Fort Leavenworth, Kansas.

Dear Sidney:

I am sending you a copy of the letter that I wrote  
Lowe and Campbell regarding your knee brace. You can see  
from the date of my letter that the order has been in  
some little time.

I would suggest that you write them, using the copy  
of my letter as your handy reference. I am very sure  
that it will arrive very soon, if it has not already ar-  
rived at your location.

Trusting that you have a very pleasant as well as  
profitable summer, and that you receive the brace soon,  
I am

Fraternally yours,

FCA:AH

Director of Physical Education,  
Varsity Basketball Coach.



5-20-38

Dear Phog,

Just a brief note  
between drills.

My kneeguards  
hasn't arrived yet,  
and I thought that I  
would inquire of you the  
address of the maker of  
it.

Since we begin  
firing on the range  
next week (a job that  
is hard on knees and  
elbows, as well as  
shoulders) I would  
like to get it as soon  
as possible.



Sorry this must  
be so short, but time  
is scarce around here, and  
everything must be done  
in at least half the  
time we usually take  
to do it.

Fraternally,  
Sidney S. Linscott, Jr.



December 1, 1938.

Lowe & Campbell Athletic Goods Co.,  
1509 Baltimore Avenue,  
Kansas City, Missouri.

Dear Sirs:

I am enclosing my check for \$4.52 for the "victory"  
trophy which we had you make up for the Fencing Team to  
present to Dr. Naismith.

Very truly yours,

Jim H. Raport,  
Fencing Instructor.



GEORGE C. LOWE, PRESIDENT  
D. KEEDY CAMPBELL, V.P. & GEN. MGR.  
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# LOWE & CAMPBELL

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NASHVILLE, TENN.  
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1509-11-13 BALTIMORE AVE.,  
KANSAS CITY, MO.

November 17, 1938

Dr. Forrest C. Allen,  
Director of Physical Education,  
University of Kansas,  
Lawrence, Kansas.

Dear Dr. Allen:

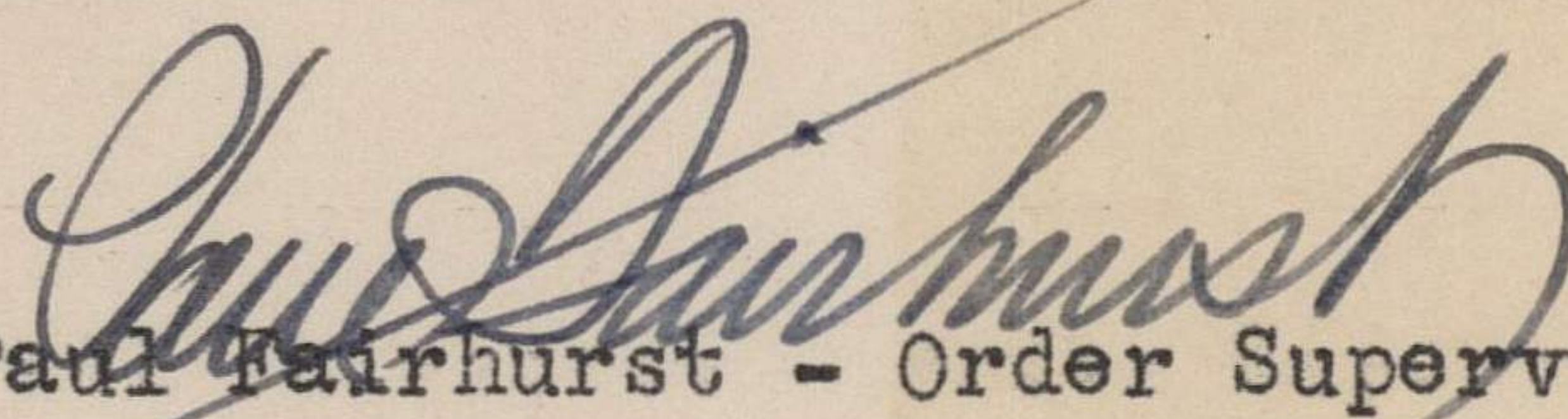
We have your letter of the 16th in reference to a knee guard shipped and charged to Sidney Linscott, Jr. of Erie, Kansas.

Our records indicate that this item was shipped and billed on June 21st and we received payment for it on the 28th. It is not possible to tell at this time who the check on the account was received from but we are confident the invoice was mailed direct to Mr. Linscott and the check must have been sent to us by him. It occurred to us that he paid this promptly and must have forgotten that he received the invoice.

We have not written direct to Mr. Linscott about this but if he desires a duplicate invoice or a receipted statement we will gladly take care of that promptly.

Yours very truly,

LOWE & CAMPBELL ATHLETIC GOODS CO.

  
Paul Fairhurst - Order Supervisor

PF: JL



# CITY DEPT. ORDER

**LOWE & CAMPBELL**  
ATHLETIC GOODS CO.

1509-11-13 BALTIMORE AVE.  
KANSAS CITY, MO.

Deliver .....

Will call....

Paid.....

Salesman.....

Written by.....

Factory or Packers  
have ready

SHIP BY	Charge To	Date Wanted	Our Order No.
P.P.			
EXP.	Title _____ School _____		Date Billed _____
FGT.	City _____ State _____		Customer's Order No. _____
CHECK ONE	Ship To		Date Received _____
CHG.	City _____ State _____		
C. O. D.			

Filled By	Checked By	Quantity	STOCK NO.	ARTICLE—EXACT COLOR SHADE—SIZE	UNIT PRICE	PRICE EXTENSION	PLEASE DO NOT USE THESE COLUMNS						
				Wilson #320 Training Gloves		6.90							
				153F Trophy Male Victory figure Engraving 4 letters		2.20							

QUOTED PRICES ARE SUBJECT TO ACCEPTANCE BY OFFICE

Packed By	Customer's Phone .....	Total Amount Remitted \$	TRANSPORTATION & INSURANCE CHARGES	CREDIT APPROVED BY	ENTERED
	Dates Notified .....			Ordered By	
	Goods Received by.....	Approved By		DATE	







December 8, 1938.

Mr. Karl Klooz,  
Bursar,  
University of Kansas.

Dear Mr. Klooz:

I am enclosing a statement from Lowe & Campbell Athletic Goods Company for \$29.63 for nine hockey sticks, and our purchase request made out for that amount.

These hockey sticks were secured in exchange for those sent on our order No. 77471 for one dozen sticks. These sticks were of such a quality that we felt it would be more economical to purchase a smaller quantity of better sticks. Lowe and Campbell were very kind in allowing us this exchange, and sent us their check for \$30.60 to cover the credit on the original order.

I trust that this account may be sent through for payment without any further delay.

Very sincerely yours,

Director of Physical Education,  
Varsity Basketball Coach.



October 12, 1938.

Mr. Paul Fairhurst,  
Order Supervisor,  
Lowe & Campbell Athletic Goods Co.,  
Kansas City, Mo.

Dear Paul:

I am enclosing your credit memorandum for \$30.60 whereby you give us credit for the hockey sticks that were returned to you.

The University Business Office has asked that we request you to send us your check to cover this credit memo so that they may make the proper bookkeeping entries. This, of course, should be sent directly to the University Business Office.

Thanking you, I am

Sincerely yours,

Director of Physical Education,  
Varsity Basketball Coach.



Ms. Hulteen:

Please ask them to send you  
their check to cover this credit  
memo.

Harry S. Craig



September 29, 1938.

Mr. Paul Fairhurst,  
Order Supervisor,  
Lowe & Campbell Athletic Goods Co.,  
Kansas City, Missouri.

Dear Paul:

Miss Hoover has brought me your letter of September 27 in regard to the exchange of hockey sticks. The sticks have been received, and Miss Hoover reports that they are quite satisfactory.

I understand that Mr. Mandeville will pick up the first shipment of hockey sticks the next time he is in Lawrence, and that we will be credited with the same.

Again thanking you for your kindness in making this exchange possible, and with all good wishes, I am

Very sincerely yours,

Director of Physical Education,  
Varsity Basketball Coach.



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CHARLOTTE, N.C.

1509-11-13 BALTIMORE AVE.,

*KANSAS CITY, MO.*

September 27, 1938

Miss Ruth Hoover, Dir. Phy. Ed. for Women,  
University of Kansas,  
Lawrence, Kansas.

Dear Miss Hoover:

On the order which Mr. Mandeville just mailed to us, we have shipped nine No. N583 Field Hockey sticks. These have been directed to Dr. F. C. Allen, Robinson Gymnasium, University of Kansas. You should get the package promptly.

After checking our entire stock of these sticks, we found only seven that agree exactly with the specifications sent in by Mr. Mandeville. These have, of course, been included in your shipment with two others that are just slightly off in weight or length. We are inclined to think that you can use the items shipped but anything that you do not want is returnable for full credit at our expense.

It is certainly a difficult job to try to get sticks of this kind with the perfect grain and in exact weights that our customers want. The grain problem is almost impossible because the toe of these clubs is turned up which makes it necessary to let the grain run out of the stick somewhere near the end. You will notice that the slight turn-up at the toe seems to affect the grain in almost every stick.

The wood in these sticks is not grown in the shape that it is in at the present time but it is steamed and bent to the proper shape for use in Field Hockey sticks. All sticks are treated so that they should not splinter or pull apart within a reasonable period of time.

We certainly hope that the selection made meets with your approval and will appreciate hearing from you about the clubs.

The clubs have been charged to the school account in the usual way and credit will be given when the other sticks are returned.

Very truly yours,

LOWE & CAMPBELL ATHLETIC GOODS CO.

PF:CG

Paul Fairhurst - Order Supervisor.



September 22, 1938.

Mr. Paul Fairhurst,  
Order Supervisor,  
Lowe & Campbell Athletic Goods Co.,  
Kansas City, Missouri.

Dear Paul:

Thank you for your very kind letter of the 21st instant. Both Miss Hoover and I greatly appreciate your kindness in regard to the hockey sticks.

Doubtless Mr. Mandeville will bring samples the next time he comes to Lawrence, but in case he does not do this we will get in touch with you in regard to having samples mailed to Miss Hoover.

Thanking you again, and with best wishes, I  
am

Sincerely yours,

Director of Physical Education,  
Varsity Basketball Coach.



GEORGE C. LOWE, PRESIDENT  
D. KEF JY CAMPBELL, V.P. & GEN. MGR.  
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NASHVILLE, TENN.  
CHARLOTTE, N.C.

1509-11-13 BALTIMORE AVE.,  
*KANSAS CITY, Mo.*

September 21, 1938

Dr. Forrest C. Allen, Phy. Ed. Dir.,  
University of Kansas,  
Lawrence, Kansas.

Dear Dr. Allen:

It will be entirely O.K. to return the field hockey sticks mentioned in your letter of the nineteenth. The credit for these can apply on any other sticks that Miss Hoover decides to purchase.

Mr. Joyce has a note on his desk and possibly Mr. Mandeville can bring samples by on next Monday on his way out of town. At least, we will try to arrange that if he plans to go through Lawrence Monday. If he doesn't go out that way, possibly Miss Hoover will want us to mail the samples to her.

Very truly yours,

LOWE & CAMPBELL ATHLETIC GOODS CO.

  
Paul Parrhurst - Order Supervisor.

PF:CG



September 19, 1938.

Mr. Paul Fairhurst,  
Order Supervisor,  
Lowe & Campbell Athletic Goods Co.,  
Kansas City, Missouri.

Dear Paul:

During the summer we ordered from Lowe and Campbell one dozen Field Hockey Sticks, #N584, for use in our women's classes this fall. These were received promptly, but when Miss Hoover, our instructor in this sport, examined the sticks this fall she found them to be far inferior to what she had expected.

We are wondering if we could exchange these hockey sticks for a smaller quantity of a higher priced sticks. If your company would be willing to do this Miss Hoover would like to have an opportunity to pick out the sticks, probably either #N582 or #N583. Perhaps the next time Frank Mandeville comes to Lawrence he could bring a sample of each.

I shall be glad to hear from you, and if you could make this exchange we shall greatly appreciate it.

Very sincerely yours,

Director of Physical Education,  
Varsity Basketball Coach.