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1509-11-13 BALTIMORE AVE.,  
**KANSAS CITY, MO.**

October 11, 1937

Dr. Forrest C. Allen,  
Director of Physical Education,  
University of Kansas,  
Lawrence, Kansas.

Dear Doctor:

There will certainly be no hard feelings if we do not get the order on the gym clothing - certainly if Rawlings, or any other company, have better qualities to offer at comparable prices, we will be the last ones in the world to criticize a buyer for favoring them with his business.

We follow the same system in our own buying - other things being equal, we favor our friends, but price and quality are the two determining factors when it comes to placing the name on the dotted line.

Very cordially yours,

LOWE & CAMPBELL ATHLETIC GOODS CO.

*Les*  
L. R. Freeburg  
Vice-President

LRF/rw