

October 12, 1937.

Mr. L. R. Freeburg,
Lowe-Campbell Athletic Goods Co.,
1509 Baltimore,
Kansas City, Missouri.

Dear Les:

Thank you so much for your good letter of the 10th instant explaining to me the flannel situation.

The only reaction that I had came from Carl's Clothing Store. Mr. Owen Carl looked over the two sets of samples and it was his statement as a clothier that the flannel of Rawlings was much superior to the one of your make. That happened to be my opinion after looking at the two sets of garments. The Rawlings garment looked much more like a woollen than your garment did. The Lowe-Campbell garment looked harsh and unyielding, while the Rawlings garment looked more soft and pliable.

I think the procedure will be to permit the students to choose from the two garments, and order the one that they like the better. The retail price is the same, so while I was endeavoring to do the best I could for Lowe-Campbell, it will be up to the individual students to make the selection.

We are having a meeting of our Physical Education majors very soon, and they will doubtless make the decision.

I want to thank you, Leslie, for your kindness in following through on this, because I am now fortified with all the information that any individual could possibly have under the conditions.

With every good wish, I am

Sincerely yours,

FCA:AH

Director of Physical Education.