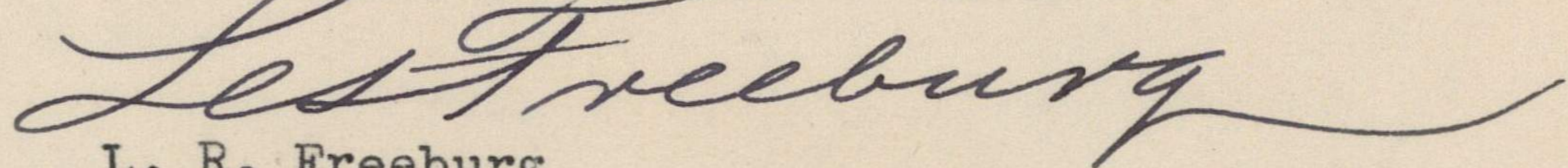


Page Two.

Rawlings - you will notice on this piece that a little friction will cause it to fuzz up noticeably. The gray piece of flannel is of Dodge-Davis manufacture in exactly the same quality as the sample trousers made in our factory. This is in the Oxford or steel gray - possibly in the blue gray it would show up decidedly better.

Very cordially yours,

LOWE & CAMPBELL ATHLETIC GOODS CO.

A handwritten signature in cursive script, reading "L. R. Freeburg". The signature is written in dark ink and has a long, sweeping tail that extends to the right.

L. R. Freeburg
Vice-President

LRF/rw