October 8, 1937.

Mr. L. R. Freeburg, Vice President,
Lowe & Campbell Athletic Goods Co.,
1509 Baltimore,
Kansas City, Mo.

Dear Les:

You know I was just kidding. I say things but I do not want any sting to be in them because I miss so many details that I always try to be human when something like that happens. It is perfectly all right.

I want to thank you for getting action, Les. You certainly did the job.

Thank you for ordering the coat. I wanted to set this whole thing up before the physical education majors so they could see the entire picture. Being able to sell a thing depends a lot on the first appearance of the thing.

Les, you are a good sport, and I thank you for your breezy epistle.

However, I do hope the quality is a little nearer in line of competition than the shorts and longs are.

With every good wish, I am

Sincerely yours,

FCA:AH

Director of Physical Education.