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# LOWE & CAMPBELL

## ATHLETIC GOODS CO.

WHOLESALE      MANUFACTURING      RETAIL

BOSTON, MASS.  
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CHICAGO, ILL.  
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ST. LOUIS, MO.  
BUFFALO, N.Y.  
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NASHVILLE, TENN.

1509-11-13 BALTIMORE AVE.,  
**KANSAS CITY, Mo.**

October 6, 1937

*Over Carl  
1:00 PM*

Dr. Forrest C. Allen,  
University of Kansas,  
Lawrence, Kansas.

Dear Doctor:

It was a surprise to me to learn that the sample gym trousers and gym shorts were not sent to you until yesterday - I had presumed these had gone out several days ago in keeping with Arno's promise to me. He tells me that the order got sidetracked in the designing department and he did not know about this delay himself until yesterday, at which time he put the order on through.

The prices entered on the attached copy of invoice which we are sending to Carl's represents our actual factory prices - there is no profit added for the selling division. We feel sure the quotations are in line with what anyone else can offer based on present material and labor costs.

After looking the samples over we will be glad to have a line from you indicating your reaction.

Very cordially yours,

LOWE & CAMPBELL ATHLETIC GOODS CO.

*LRF*  
L. R. Freeburg  
Vice-President

LRF/rw  
Encl.