

August 30, 1938.

Mr. Karl H. Royer,
Lowe & Campbell Athletic Goods Co.,
1509 Baltimore,
Kansas City, Mo.

Dear Karl:

Thank you for your kind letter of August 22.
The matter as explained in your letter is entirely agree-
able to me.

Very cordially yours,

Director of Physical Education,
Varsity Basketball Coach.

GEORGE C. LOWE, PRESIDENT
D. KEEDY CAMPBELL, V.P. & GEN. MGR.
LES R. FREEBURG, VICE PRES. & TREAS.

ARNO F. HEINRICH, V.P. & FAC. SUPT.
R. C. CAMPBELL, VICE PRESIDENT
KARL H. ROYER, MDSE. MANAGER

LOREN V. BROWN, SALES MANAGER
REED G. GENTRY, GENERAL AUDITOR
KEITH W. DANCY, CREDIT MANAGER

KANSAS CITY, MO.
MINNEAPOLIS, MINN.
CINCINNATI, OHIO
PHILADELPHIA, PA.
PITTSBURGH, PA.
WASHINGTON, D.C.
KANSAS CITY, KANS.
CLEVELAND, OHIO
DES MOINES, IOWA
WORCESTER, MASS.

LOWE & CAMPBELL

ATHLETIC GOODS CO.

WHOLESALE MANUFACTURING RETAIL

BOSTON, MASS.
DALLAS, TEXAS
CHICAGO, ILL.
ST. PAUL, MINN.
ST. LOUIS, MO.
DETROIT, MICH.
DENVER, COLO.
SYRACUSE, N.Y.
NASHVILLE, TENN.
CHARLOTTE, N.C.

1509-11-13 BALTIMORE AVE.,
KANSAS CITY, MO.

August 22, 1938

Dr. Forrest C. Allen, Ath. Dir.,
University of Kansas,
Lawrence, Kansas.

Dear "Phog":

I just returned this morning from my vacation and find your letter of the twelfth about the last royalty payable July 1st.

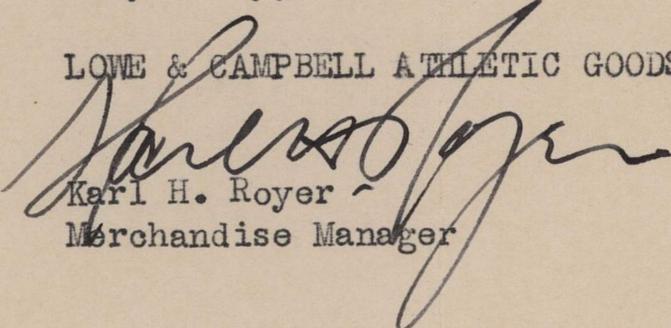
Inasmuch as we extended the contract on goals to October 1st, 1938, we thought we would pass up the July 1st settlement and then make a final settlement with you as of October 1st, 1938.

We thought that this would be entirely satisfactory to you, would save extra work on our part, and I am sorry that I overlooked advising you of our intention.

Unless I hear otherwise from you, we will plan on making the final settlement shortly after October 1st. This means for the period of November 1st, 1937 to October 1st, 1938.

Very truly,

LOWE & CAMPBELL ATHLETIC GOODS CO.


Karl H. Royer
Merchandise Manager

KHR/rw

99

August 12, 1938.

Mr. Karl Royer,
Lowe & Campbell Athletic Goods Co.,
1509 Baltimore,
Kansas City, Mo.

Dear Karl:

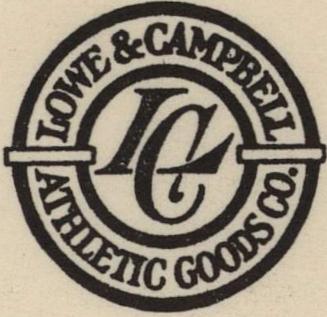
Was there to be the last royalty payable July first,
or am I wrong? I generally am; but I thought I would inquire.
I do not have all my data here, but I knew that you would tell
me correctly.

Thanking you for this information, I am

Very sincerely yours,

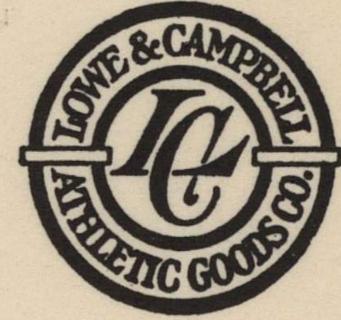
Director of Physical Education,
Varsity Basketball Coach.

FCA:AH



LOWE & CAMPBELL

ATHLETIC GOODS CO.



1509-11-13 BALTIMORE AVE.

KANSAS CITY, MO.

TO The University of Kansas,
Lawrence, Kansas.

DATE July 26, 1938

SHIPPED BY Parcel Post

YOUR ORDER 77471

OUR ORDER 1C-5645

FORM NO. 122

KEEP THIS INVOICE---IT IS THE ONLY ITEMIZED ACCOUNT OF YOUR PURCHASE THAT WILL BE SENT. COMPARE WITH SHIPMENT AND REPORT ANY DISCREPANCY IMMEDIATELY.

1 dz. N584

Field Hockey sticks

@ \$ 2.55

30 60

P.P. & Ins.

43

31 03

BK

JUL 27 1938

GEORGE C. LOWE, PRESIDENT
D. KEEDY CAMPBELL, V.P. & GEN. MGR.
LES R. FREEBURG, VICE PRES. & TREAS.

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R. C. CAMPBELL, VICE PRESIDENT
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SYRACUSE, N.Y.
NASHVILLE, TENN.
CHARLOTTE, N.C.

1509-11-13 BALTIMORE AVE.,
KANSAS CITY, MO.

June 1st, 1938.

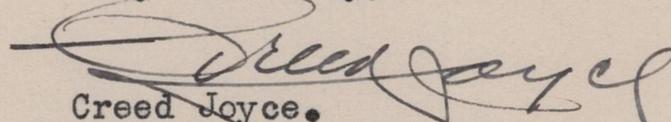
Dr. Forrest C. Allen,
Director of Physical Education,
University of Kansas,
Lawrence, Kansas.

Dear "Phog" -

Frank Mandeville was in this morning and said that he talked to you about the basket balls for your physical education classes and that you were planning to order some soon.

We have on hand a number of #B220 Basket Balls with brown laces. If you can use some of these, we will make them to you at a special price of \$10.50 each.

Very cordially,



Creed Joyce.
General Sales Director.
LOWE & CAMPBELL ATHLETIC GOODS CO.

CJ:JP

**UNIFORM STRAIGHT BILL OF LADING
ORIGINAL—NOT NEGOTIABLE.**

Shipper's No.

Company

Agent's No.

RECEIVED, subject to the classifications and tariffs in effect on the date of the issue of this Bill of Lading.

At 6-1 1938 From JOWE & CAMPBELL
ATHLETIC GOODS CO.

the property described below, in apparent good order, except as noted (contents and condition of contents of packages unknown), marked, consigned, and destined as indicated below, which said company (the word company being understood throughout this contract as meaning any person or corporation in possession of the property under the contract) agrees to carry to its usual place of delivery at said destination, if on its own road or its own water line, otherwise to deliver to another carrier on the route to said destination. It is mutually agreed, as to each carrier of all or any of said property over all or any portion of said route to destination, and as to each party at any time interested in all or any of said property, that every service to be performed hereunder shall be subject to all the conditions not prohibited by law, whether printed or written, herein contained, including the conditions on back hereof, which are hereby agreed to by the shipper and accepted for himself and his assigns.

(Mail or street address of consignee—For purposes of notification only)

Consigned to Dr. F. C. Allen - University of Kans.

Destination Lawrence State of Kans. County of

Route Truck

Delivering Carrier Lawrence Truck Line Car Initial Car No.

THE FIBRE BOXES used for this shipment conform to the specifications set forth in the box maker's certificate thereon, and all other requirements of Rule 41, of the Consolidated Freight Classification.

NO. PACKAGES	DESCRIPTION OF ARTICLES, SPECIAL MARKS AND EXCEPTIONS	* WEIGHT (Subject to Correction)	CLASS or RATE	CHECK COLUMN
1	PKg. Archery Target	54		
1	" Archery Aids (HORN)	11		
1	P. Box Tennis (11)	21		
3		86		

Subject to Section 7 of conditions, if this shipment is to be delivered to the consignee without recourse on the consignor, the consignor shall sign the following statement:

The carrier shall not make delivery of this shipment without payment of freight and all other lawful charges.

**JOWE & CAMPBELL
ATHLETIC GOODS CO.**

Signature of Consignor.

If charges are to be prepaid, write or stamp here, "To be Prepaid."

Received \$

to apply in prepayment of the charges on the property described hereon.

Agent or Cashier.

Per
(The signature here acknowledges only the amount prepaid.)

Charges Advanced:

*If the shipment moves between two ports by a carrier by water, the law requires that the bill of lading shall state whether it is "carrier's or shipper's weight."

Note.—Where the rate is dependent on value, shippers are required to state specifically in writing the agreed or declared value of the property.

The agreed or declared value of the property is hereby specifically stated by the shipper to be not exceeding \$..... per

JOWE & CAMPBELL Shipper, Per E.H. AGENT Lawrence PER 1
ATHLETIC GOODS

Permanent postoffice address of shipper 1529 Balt. K.C. Mo. A. L. King



Form 41

UNIFORM STRAIGHT BILL OF LADING
ORIGINAL - NOT NEGOTIABLE

CONTRACT TERMS AND CONDITIONS

Sec. 1. (a) The carrier or party in possession of any of the property herein described shall be liable as at common law for any loss thereof or damage thereto except as hereinafter provided.

(b) No carrier or party in possession of all or any of the property herein described shall be liable for any loss thereof or damage thereto caused by the act of God, the public enemy, the authority of law, or the act or default of the shipper or owner, or for natural shrinkage. The carrier's liability shall be that of warehouseman, only, for loss, damage, or delay caused by fire occurring after the expiration of the free time allowed by tariffs lawfully on file (such free time to be computed as therein provided) after notice of the arrival of the property at destination or at the port of export (if intended for export) has been duly sent or given, and after placement of the property for delivery at destination, or tender of delivery of the property to the party entitled to receive it, has been made. Except in case of negligence of the carrier or party in possession (and the burden to prove freedom from such negligence shall be on the carrier or party in possession), the carrier or party in possession shall not be liable for loss, damage, or delay occurring while the property is stopped and held in transit upon the request of the shipper, owner, or party, entitled to make such request, or resulting from a defect or vice in the property, or for country damage to cotton, or from riots or strikes.

(c) In case of quarantine the property may be discharged at risk and expense of owners into quarantine depot or elsewhere, as required by quarantine regulations or authorities, or for the carrier's dispatch at nearest available point in carrier's judgment, and in any such case carrier's responsibility shall cease when property is so discharged, or property may be returned by carrier at owner's expense to shipping point, earning freight both ways. Quarantine expenses of whatever nature or kind upon or in respect to property, shall be borne by the owners of the property or be a lien thereon. The carrier shall not be liable for loss or damage occasioned by fumigation or disinfection or other acts required or done by quarantine regulations or authorities even though the same may have been done by carrier's officers, agents, or employees, nor for detention, loss, or damage of any kind occasioned by quarantine or the enforcement thereof. No carrier shall be liable, except in case of negligence, for any mistake or inaccuracy in any information furnished by the carrier, its agents, or officers as to quarantine laws or regulations. The shipper shall hold the carriers harmless from any expense they may incur, or damages they may be required to pay, by reason of the introduction of the property covered by this contract into any place against the quarantine laws or regulations in effect at such place.

Sec. 2. (a) No carrier is bound to transport said property by any particular train or vessel, or in time for any particular market or otherwise than with reasonable dispatch. Every carrier shall have the right in case of physical necessity to forward said property by any carrier or route between the point of shipment and the point of destination. In all cases not prohibited by law, where a lower value than actual value has been represented in writing by the shipper or has been agreed upon in writing as the released value of the property as determined by the classification or tariffs upon which the rate is based, such lower value plus freight charges if paid shall be the maximum amount to be recovered, whether or not such loss or damage occurs from negligence.

(b) As a condition precedent to recovery, claims must be filed in writing with the receiving or delivering carrier, or carrier issuing this bill of lading, or carrier on whose line the loss, damage, injury or delay occurred, within nine months after delivery of the property (or, in case of export traffic, within nine months after delivery at port of export) or, in case of failure to make delivery, then within nine months after a reasonable time for delivery has elapsed; and suits shall be instituted against any carrier only within two years and one day from the day when notice in writing is given by the carrier to the claimant that the carrier has disallowed the claim or any part or parts thereof specified in the notice. Where claims are not filed or suits are not instituted thereon in accordance with the foregoing provisions, no carrier hereunder shall be liable, and such claims will not be paid.

(c) Any carrier or party liable on account of loss of or damage to any of said property shall have the full benefit of any insurance that may have been effected upon or on account of said property, so far as this shall not avoid the policies or contracts of insurance. **Provided,** That the carrier reimburse the claimant for the premium paid thereon.

Sec. 3. Except where such service is required as the result of carrier's negligence, all property shall be subject to necessary cooerage and baling at owner's cost. Each carrier over whose route cotton or cotton linters is to be transported hereunder shall have the privilege, at its own cost and risk, of compressing the same for greater convenience in handling or forwarding, and shall not be held responsible for deviation or unavoidable delays in procuring such compression. Grain in bulk consigned to a point where there is a railroad, public or licensed elevator, may (unless otherwise expressly noted herein, and then if it is not promptly unloaded) be there delivered and placed with other grain of the same kind and grade without respect to ownership (and prompt notice thereof shall be given to the consignor), and if so delivered shall be subject to a lien for elevator charges in addition to all other charges hereunder.

Sec. 4. (a) Property not removed by the party entitled to receive it within the free time allowed by tariffs, lawfully on file (such free time to be computed as therein provided), after notice of the arrival of the property at destination or at the port of export (if intended for export) has been duly sent or given, and after placement of the property for delivery at destination has been made, may be kept in vessel, car, depot, warehouse or place of delivery of the carrier, subject to the tariff charge for storage and to carrier's responsibility as warehouseman, only, or at the option of the carrier, and subject to a lien for all freight and other lawful charges, including a reasonable charge for storage.

(b) Where nonperishable property which has been transported to destination hereunder is refused by consignee or the party entitled to receive it, or said consignee or party entitled to receive it fails to receive it within 15 days after notice of arrival shall have been duly sent or given, the carrier may sell the same at public auction to the highest bidder, at such place as may be designated by the carrier. **Provided,** That the carrier shall have first mailed, sent, or given to the consignor notice that the property has been refused or remains unclaimed, as the case may be, and that it will be subject to sale under the terms of the bill of lading if disposition be not arranged for, and shall have published notice containing a description of the property, the name of the party to whom consigned, or, if shipped order notify, the name of the party to be notified, and the time and place of sale, once a week for two successive weeks, in a newspaper of general circulation at the place of sale or nearest place where such newspaper is published. **Provided,** That 30 days shall have elapsed before publication of notice of sale after said notice that the property was refused or remains unclaimed was mailed, sent, or given.

(c) Where perishable property which has been transported hereunder to destination is refused by consignee or party entitled to receive it, or said consignee or party entitled to receive it shall fail to receive it promptly, the carrier may, in its discretion, to prevent deterioration or further deterioration, sell the same to the best advantage at private or public sale. **Provided,** That if time serves for notification to the consignor or owner of the refusal of the property or the failure to receive it and request for disposition of the property, such notification shall be given, in such manner as the exercise of due diligence requires before the property is sold.

(d) Where the procedure provided for in the two paragraphs last preceding is not possible, it is agreed that nothing contained in said paragraphs shall be construed to abridge the right of the carrier at its option to sell the property under such circumstances and in such manner as may be authorized by law.

(e) The proceeds of any sale made under this section shall be applied by the carrier to the payment of freight, demurrage, storage, and any other lawful charges and the expense of notice, advertisement, sale, and other necessary expense and of caring for and maintaining the property. Proper care of the same requires special expense, and should there be a balance it shall be paid to the owner of the property sold hereunder.

(f) Property destined to or taken from a station, wharf, or landing at which there is no regularly appointed freight agent shall be entirely at risk of owner after unloaded from cars or vessels or until loaded into cars or vessels, and, except in case of carrier's negligence, when received from or delivered to such stations, wharves, or landings shall be at owner's risk until the cars are attached to and after they are detached from locomotive or train or until loaded into and after unloaded from vessels.

Sec. 5. No carrier hereunder will carry or be liable in any way for any documents, specie, or for any articles of extraordinary value not specifically rated in the published classifications or tariffs unless a special agreement to do so and a stipulated value of the articles are indorsed hereon.

Sec. 6. Every party, whether principal or agent, shipping explosives or dangerous goods, without previous full written disclosure to the carrier of their nature, shall be liable for and indemnify the carrier against all loss or damage caused by such goods, and such goods may be warehoused at owner's risk and expense or destroyed without compensation.

Sec. 7. The owner or consignee shall deliver or relinquish possession at destination of the property covered by this bill of lading until all tariff rates and charges thereon have been paid. Authorized to do so, no carrier by railroad shall pay the freight and all other lawful charges, except that if the consignor stipulates, by signature, in the space provided for that purpose on the face of this bill of lading that the carrier shall not make delivery for the freight and all other lawful charges, except that if the consignor stipulates, by signature, in the space provided for that purpose on the face of this bill of lading that the carrier shall not make delivery without requiring payment of such charges and the carrier, contrary to such stipulation, shall make delivery without requiring such payment, the consignor (except as hereinafter provided) shall not be liable for such charges. **Provided,** that, where the carrier has been instructed by the shipper or consignor to deliver said property to a consignee other than the shipper or consignor, such consignee shall not be legally liable for transportation charges in respect of the transportation of said property (beyond those billed against him at the time of delivery for which he is otherwise liable) which may be found to be due after the property has been delivered to him, if the consignee (a) is an agent only and has no beneficial title in said property, and (b) prior to delivery of said property has notified the delivering carrier in writing of the fact of such agency and absence of beneficial title, and, in the case of a shipment reconsigned or diverted to a point other than that specified in the original bill of lading, has also notified the delivering carrier in writing of the name and address of the beneficial owner of said property; and, in such cases the shipper or consignor, or, in the case of a shipment so reconsigned or diverted, the beneficial owner, shall be liable for such additional charges. If the consignee has given to the carrier erroneous information as to who the beneficial owner is, such consignee shall himself be liable for such additional charges. Nothing herein shall limit the right of the carrier to require at time of shipment the prepayment or guarantee of the charges. If upon inspection it is ascertained that the articles shipped are not those described in this bill of lading, the freight charges must be paid upon the articles actually shipped.

Sec. 8. If this bill of lading is issued on the order of the shipper, or his agent, in exchange or in substitution for another bill of lading, the shipper's signature to the prior bill of lading as to the statement of value or otherwise, or election of common law or bill of lading liability, in or in connection with such prior bill of lading, shall be considered a part of this bill of lading as fully as if the same were written or made in or in connection with this bill of lading.

Sec. 9. (a) If all or any part of said property is carried by water over any part of said route, such water carriage shall be performed subject to all the terms and provisions of, and all the exemptions from liability contained in, the Act of the Congress of the United States, approved on February 13, 1893, and entitled "An act relating to the navigation of vessels, etc.," and of other statutes of the United States according carriers by water the protection of limited liability, and to the conditions contained in this bill of lading not inconsistent therewith or with this section.

(b) No such carrier by water shall be liable for any loss or damage resulting from any fire happening to or on board the vessel, or from explosion, bursting of boilers or breakage of shafts, unless caused by the design or neglect of such carrier.

(c) If the owner shall have exercised due diligence in making the vessel in all respects seaworthy and properly manned, equipped, and supplied, no such carrier shall be liable for any loss or damage resulting from the perils of the lakes, seas, or other waters, or from latent defects in hull, machinery, or appurtenances whether existing prior to, at the time of, or after sailing, or from collision, stranding, or other accidents of navigation, or from prolongation of the voyage. And, when for any reason it is necessary, any vessel carrying any or all of the property herein described shall be at liberty to call at any port or ports, in or out of the customary route, to tow and be towed, to transfer, trans-ship, or lighter, to load and discharge goods at any time, to assist vessels in distress, to deviate for the purpose of saving life or property, and for docking and repairs. Except in case of negligence such carrier shall not be responsible for any loss or damage to property if it be necessary or is usual to carry the same upon deck.

(d) General Average shall be payable according to the York-Antwerp Rules of 1924, Sections 1 to 15, inclusive, and Sections 17 to 22, inclusive, and as to matters not covered thereby according to the laws and usages of the Port of New York. If the owners shall have exercised due diligence to make the vessel in all respects seaworthy and properly manned, equipped and supplied, it is hereby agreed that in case of danger, damage or disaster resulting from faults or errors in navigation, or in the management of the vessel, or from any latent or other defects in the vessel, her machinery or appurtenances, or from unseaworthiness, whether existing at the time of shipment or at the beginning of the voyage (provided the latent or other defects or the unseaworthiness was not discoverable by the exercise of due diligence), the shippers, consignees and/or owners of the cargo shall nevertheless pay salvage and any special charges incurred in respect of the cargo, and shall contribute with the shipowner in general average to the payment of any sacrifices, losses or expenses of a general average nature that may be made or incurred for the common benefit or to relieve the adventure from any common peril.

(e) If the property is being carried under a tariff which provides that any carrier or carriers party thereto shall be liable for loss from perils of the sea, then as to such carrier or carriers the provisions of this section shall be modified in accordance with the tariff provisions, which shall be regarded as incorporated into the conditions of this bill of lading.

(f) The term "water carriage" in this section shall not be construed as including lighterage in or across rivers, harbors, or lakes, when performed by or on behalf of rail carriers.

Sec. 10. Any alteration, addition, or erasure in this bill of lading which shall be made without the special notation hereon of the agent of the carrier issuing this bill of lading, shall be without effect, and this bill of lading shall be enforceable according to its original tenor.

Destination
Route
Delivering
NO
PACKAGES

COLORED PENCIL AND ALL OTHER MARKINGS ON FRONT OF THIS COUPON ARE VOID. THE LIBER BOXES ARE FOR THE SHIPPER'S USE ONLY. THE SHIPPER MUST PRINT IN THE BOXES THE NAME OF THE PARTY TO WHOM THE PROPERTY IS TO BE DELIVERED.

Permanent postoffice address of shipper
Shipper, For
AGENT
Note—Where the rate is dependent on value, shippers are required to state specifically in writing the agreed or declared value of the property.
The agreed or declared value of the property is hereby specifically stated by the shipper to be not exceeding \$
Note—Where the rate is dependent on value, the law requires that the bill of lading shall state whether it is a contract of shipment or a contract of carriage.
Change Advanced

June 25, 1938.

Lowe and Campbell Athletic Goods Co.,
1509 Baltimore Avenue,
Kansas City, Missouri.

Gentlemen:

My son, Milton Allen, expects to stop in your store
some time today to purchase a pair of men's golf shoes.

I will greatly appreciate any courtesies extended
to him.

Very sincerely yours,

Director of Physical Education,
Varsity Basketball Coach.



LOWE & CAMPBELL

ATHLETIC GOODS CO.



1509-11-13 BALTIMORE AVE.,
KANSAS CITY, MO.

May 31, 1938

DR. F. C. ALLEN,
UNIVERSITY OF KANSAS,
LAWRENCE, KANSAS

PERSONAL

RETURN THIS STUB WITH YOUR CHECK. NO RECEIPT WILL BE SENT UNLESS REQUESTED.

DATE	MEMO	FOLIO	CHARGES	CREDITS	BALANCE
MAY 28	105151		12.34	BALANCE BROT. FORD	12.34 BAL

This statement is a complete record of your account for the month—it shows all charges and credits. If inaccurate, write us at once.

Lowe & Campbell Athletic Goods Co.

In This Column
The Last Amount
Is The Amount
Due



June 11, 1933.

Order Department,
Lowe & Campbell Athletic Goods Co.,
1509 Baltimore Avenue,
Kansas City, Mo.

Gentlemen:

Will you kindly send the following order to
the Department of Physical Education by return mail:

12 N425 Aerial Darts @ 55¢ ea. . . . \$6.60.

Very sincerely yours,

Director of Physical Education.

May 17, 1938.

Mr. George C. Lowe,
President, Lowe & Campbell Athletic Goods Co.,
15th and Baltimore Avenue,
Kansas City, Missouri.

Dear George:

Frank Mandeville has just stopped by to say hello, and incidentally to say that he sells a very good grade of athletic goods! He tells me that you have just returned from Florida and that you are looking tip-top.

Mrs. Allen, our daughter Eleanor, and I were down to St. Petersburg and Tampa, Florida, the week prior to our national meeting of the Health and Physical Education Association at Atlanta, Georgia, in April. Florida is a fine country to bask and sun-shine in.

I want you to know that I am very happy in the fine progress you have made, and some time soon when you are feeling a little huskier, and it is more convenient for me to be away from my work, I will drop in to say hello to you.

With every good wish for your continued improvement,
I am

Very sincerely yours,

Director of Physical Education,
Varsity Basketball Coach.

FCA:AH

April 4, 1938.

Repair Department,
Lowe & Campbell Athletic Goods Co.,
1509 Baltimore Ave.,
Kansas City, Mo.

Dear Sirs:

We are sending under separate cover one
volley ball to be repaired. Please charge to the
Department of Physical Education.

Sincerely yours,

Director of Physical Education,
Varsity Basketball Coach.

April 7, 1938.

Repair Department,
Lowe-Campbell Athletic Goods Co.,
1509 Baltimore Ave.,
Kansas City, Mo.

Dear Sirs:

We are sending a tennis racket to be
restrung. Please return, and charge to the
Department of Physical Education.

Sincerely yours,

Director of Physical Education.

GEORGE C. LOWE, PRESIDENT
D. KEEDY CAMPBELL, V.P. & GEN. MGR.
LES R. FREEBURG, VICE PRES. & TREAS.

ARNO F. HEINRICH, V.P. & FAC. SUPT.
R. C. CAMPBELL, VICE PRESIDENT
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KARL H. ROYER, MDSE. MANAGER
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MINNEAPOLIS, MINN.
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PITTSBURGH, PA.
WASHINGTON, D.C.
KANSAS CITY, KANS.
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DES MOINES, IOWA
WORCESTER, MASS.

LOWE & CAMPBELL

ATHLETIC GOODS CO.

WHOLESALE MANUFACTURING RETAIL

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DENVER, COLO.
SYRACUSE, N.Y.
NASHVILLE, TENN.
CHARLOTTE, N.C.

1509-11-13 BALTIMORE AVE.,
KANSAS CITY, Mo.

March 7, 1938

Dr. Forrest C. Allen,
Kansas University,
Lawrence, Kansas.

Dear Doctor:

Your note from Columbia has been received, and I will be very happy to follow your suggestion and write immediately to Chuck Taylor regarding Fred Pralle's right to a berth on the All American Team.

I think you are absolutely right about it - there isn't anyone in the country who could be more entitled to the honor which goes with selection on this All Star Team - I have seen Pralle play and I know you are not exaggerating in the least in anything you have to say about him.

I can't be sure about it, but I have a hunch Chuck Taylor will welcome the suggestion.

Very cordially yours,


L. R. Freeburg
LOWE & CAMPBELL ATHLETIC GOODS CO.

LRF/rw

February 7, 1938.

Mr. Paul Fairhurst,
Order Supervisor,
Lowe & Campbell Athletic Goods Co.,
Kansas City, Missouri.

Dear Paul:

Will you please send to the Department of Physical
Education the following items:

2 #C700W White cotton fleece lined shirts,
1 size 32, 1 size 42 @ \$1.00 ea. \$2.00

Sincerely yours,

Director of Physical Education.

January 24, 1938.

Mr. Paul Fairhurst,
Order Supervisor,
Lowe & Campbell Athletic Goods Co.,
1509 Baltimore Avenue,
Kansas City, Mo.

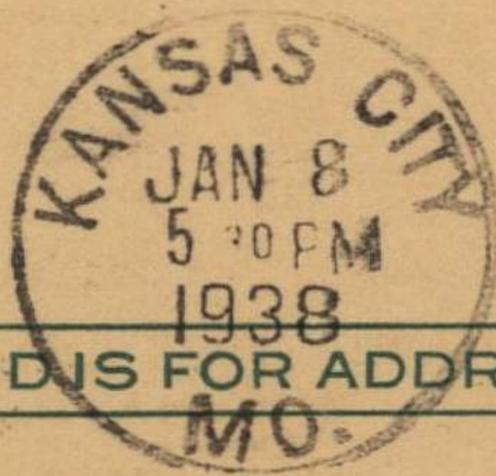
Dear Paul:

Will you please send us the following:

1 No. N333 International Table Tennis Net \$1.55.

Sincerely yours,

Director of Physical Education.



THIS SIDE OF CARD IS FOR ADDRESS



UNIVERSITY OF KANSAS?
PHYSICAL ED. CORP. ROBINSON GYMNASIUM
UNIVERITY OF KANSAS,
LAWRENCE? KANS.

INVOICE

KEEP THIS TO CHECK AGAINST
STATEMENT AT END OF MONTH

TERMS 30 DAYS NET

File
LOWE & CAMPBELL
ATHLETIC GOODS CO.

TERMS: 30 days net

Thank you for your order. Merchandise as listed
below (Our Order No. LC 207) was shipped you
1/8/38 by PP from Kansas City, Mo.

2	L104	Volley Ball & Tennis Nets 4.00ea	8.00		
				PP & Ins.	25
					\$ 8.25

MK

Rec'd
1/10/38

January 5, 1938.

Mr. Paul Fairhurst,
Order Department,
Lowe and Campbell Athletic Goods Co.,
1509 Baltimore,
Kansas City, Mo.

Dear Paul:

Will you please send to this department the following:

1 pair No. 6477 Striking Bag Gloves . . . \$1.75

Our requisition will follow upon receipt of your bill.

Sincerely yours,

Director of Physical Education.

Room 105, Robinson Gymnasium,
University of Kansas,
Lawrence, Kansas.

January 7, 1938.

Mr. Paul Fairhurst,
Order Supervisor,
Lowe & Campbell Athletic Goods Co.,
1509 Baltimore Avenue,
Kansas City, Mo.

Dear Paul:

We are sending through our business office today our requisition No. 73189 for two No. L104 Volley ball and Tennis Nets, 36x3 feet, canvas bound top and top ropes, priced at \$4.00 each.

Sincerely yours,

Director of Physical Education.

January 12, 1938.

Mr. Karl Royer,
Lowe & Campbell Athletic Goods Co.,
1509 Baltimore Ave.,
Kansas City, Mo.

Dear Karl:

Will you please send me a half dozen of those
basketballs that you make up and stamp my name on? A requisition
is already in.

Very sincerely yours,

Director of Physical Education,
Varsity Basketball Coach.

FCA:AH

January 15, 1938.

Repair Service,
Lowe & Campbell Athletic Goods Co.,
1509 Baltimore Avenue,
Kansas City, Mo.

Gentlemen:

Under separate cover we are sending a basketball
for repair.

Sincerely yours,

Director of Physical Education.

Department of Physical Education,
Room 105 Robinson Gymnasium,
University of Kansas.

December 14, 1937.

McGraw Hill Book Co.,
330 West 42nd Street,
New York, New York.

Gentlemen:

This acknowledges receipt of the advance copy of your new book "BETTER BASKETBALL" by Dr. F. C. Allen which we admit even exceeds our expectations.

The sale of the book is going good at this time and has been reannounced in the December issue of "THE COACH", our monthly publication to school officials throughout the United States.

We would like to have, however, a small size electrotype of the book showing the front cover design in a size not to exceed one inch in width. This can be used to good advantage in our next catalog and other advertising matter. It will be appreciated if you will notify the writer whether or not such a cut can be furnished in the near future.

Very cordially yours,

LOWE & CAMPBELL ATHLETIC GOODS COMPANY

By 
M. H. Miller, Advertising Manager.

MHM:LR

P. S. If the above electro is supplied Dr. Allen would also like to have one for similar purposes.

M.H.M.

December 24, 1937.

Mr. D. Keedy Campbell, Vice President,
Lowe and Campbell Athletic Goods Co.,
1509 Baltimore,
Kansas City, Mo.

Dear Keedy:

I am coming in town Monday morning, arriving there about 9:30 or 10 a.m. We leave for Des Moines at 12.

I will run over and have a chat with you and Karl Royer if it is convenient. If not, we will wait until some other time.

Wishing you a Merry Christmas and a Happy
New Year, I am

Very sincerely yours,

FCA:AH

Director of Physical Education.

December 3, 1937.

Mr. D. Keady Campbell,
Lowe and Campbell Athletic Goods Co.,
1509 Baltimore,
Kansas City, Mo.

Dear Keady:

Thanks for your good letter of December 2. You are especially fine in asking that I come in and see you at my first opportunity, which I assure you I will be glad to do.

I concur in your belief that both sides want to be perfectly friendly, and the best thing would be to have a personal conference.

We are playing Doane College and Ottawa University on Monday and Tuesday, and if I can arrange any way to come in this next week I assure you I will do it. If not, we will be forced to wait until both of us can make arrangements. You can see how full our schedule is. The way it bunches up does not leave many loop holes for out of town appointments.

With kindest regards, I am

Sincerely yours,

Varsity Basketball Coach,
Director of Physical Education.

FCA:AH

GEORGE C. LOWE, PRESIDENT
D. KEEDY CAMPBELL, V.P. & GEN. MGR.
L. S. R. FREEBURG, VICE PRES. & TREAS.

ARNO F. HEINRICH, V.P. & FAC'Y. SUPT.
R. C. CAMPBELL, VICE PRESIDENT
FRED J. BOWMAN, SECRETARY

KARL H. ROYER, MDSE. MANAGER
LOREN V. BROWN, SALES MANAGER
REED G. GENTRY, GENERAL AUDITOR

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CLEVELAND, OHIO
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LOWE & CAMPBELL

ATHLETIC GOODS CO.

WHOLESALE MANUFACTURING RETAIL

BOSTON, MASS.
DALLAS, TEXAS
CHICAGO, ILL.
ST. PAUL, MINN.
ST. LOUIS, MO.
DETROIT, MICH.
DENVER, COLO.
SYRACUSE, N.Y.
NASHVILLE, TENN.
CHARLOTTE, N.C.

1509-11-13 BALTIMORE AVE.,
KANSAS CITY, Mo.

December 2, 1937

Dr. Forrest C. Allen,
University of Kansas,
Lawrence, Kansas.

My dear "Phog":

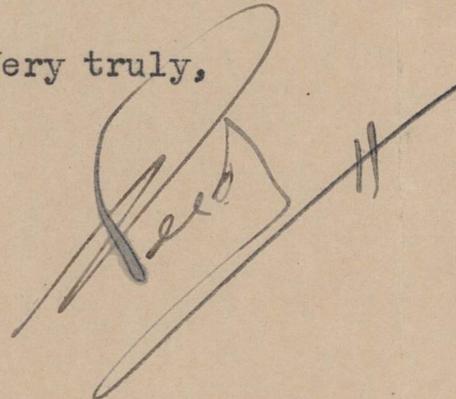
Karl Royer has just shown me your letter of December 1st, and I have read it carefully. It is so easy to misunderstand each other in letters that I say definitely let's do not prolong this correspondence but let's do get together man-to-man and face-to-face and clear it up once and for all.

This can so easily be accomplished because you do come down to Kansas City every once in a while, that I suggest that the next time you do come you prepare to give us say an hour of your time and we will go into all of this thoroughly and work it out to the best interests of all concerned.

I am sure both sides want to be perfectly friendly and this we can't do through letter writing, as I think you will agree. Therefore, I hope you will accept this invitation to drop in and see us at an early date.

I am expecting to be out of the city the week of the 13th but will be here all of next week.

Very truly,



DKC:AM

November 24, 1937.

Mr. Karl H. Royer,
Lowe & Campbell Athletic Goods Co.,
1509 Baltimore,
Kansas City, Mo.

Dear Karl:

You can rest assured that I would not have had your firm put my name on your ball for the mere vanity of it. I presumed when Mandeville took the order that you were continuing with that type of ball. No one had informed me otherwise.

If I am the only one that you sell a basketball to nowadays with the Phog Allen name on it, please cancel the remaining order for one dozen basketballs, as I would not want to play solitaire with myself. I have checked with the Athletic Office to confirm this situation.

I, too, am very sorry for any misunderstanding that we have had on this matter. It appears to me that people should be notified from time to time when there is a change of policy.

Very cordially yours,

FCA:AH

Director of Physical Education.

GEORGE C. LOWE, PRESIDENT
D. KEEDY CAMPBELL, V.P. & GEN. MGR.
LES R. FREEBURG, VICE PRES. & TREAS.

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DETROIT, MICH.
DENVER, COLO.
ITHACA, NEW YORK
SYRACUSE, N.Y.
NASHVILLE, TENN.

1509-11-13 BALTIMORE AVE.,
KANSAS CITY, Mo.

November 23, 1937

Dr. Forrest C. Allen,
University of Kansas,
Lawrence, Kansas.

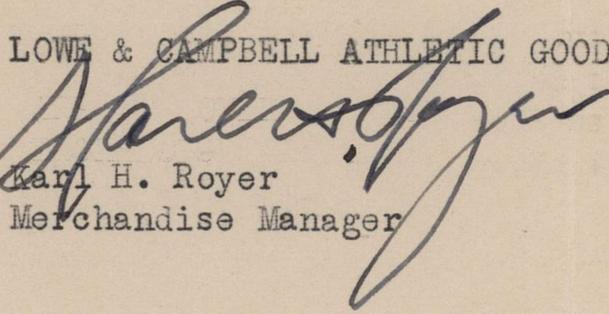
Dear "Phog":

Yes, I am acquainted with the fact that we are supplying you with two dozen basket balls with your name on them. You are the only one to whom we sell a basket ball nowadays with the Phog Allen name on it. We order these special for you from time to time as required.

Very sorry for any misunderstanding that you may have had on this matter.

Very truly,

LOWE & CAMPBELL ATHLETIC GOODS CO.


Karl H. Royer
Merchandise Manager

KHR/rw