Mr. F. W. Lang, 512 State Office Bldg., Atlanta, Ga.

Dear Mr. Lang:

I have your favor of the 15th instant. I am terribly disappointed that you did not send Mr. John Trembly a machine. I am anxious that he have one, and I would appreciate it if you would send one to him at 730 Mississippi Street, Lawrence, Kansas. I played golf with him last Sunday and he seemed to think that I had neglected him. If Trembly doesn't take it I will take it and sell it here in Lawrence. I am sure that I can do that.

You asked regarding the remittance on the 7th of July. No, you did not send anything on that date. I had a coaching school in Iowa and the Iowa trainer told me that he had a visit with you. When you have time to breathe you might check up with these high school boys that you have sent normalizers to and if you feel in the mood I would be glad to have any remittance that I am entitled to.

You mention the fact that you may have difficulty in making these machines on account of the war demand for raw materials. Are you thinking of discontinuing them? This is too valuable a thing to be discontinued. I once wrote you and asked if you would be interested in selling any of the stock. I believe this normalizer is one of the essentials and should not be discontinued. What sort of a proposition do you have? If you should be too busy with your state job perhaps we could organize something, and in my position I believe that we could do some business. I will be interested in hearing from you, but please send Mr. Trembly's machine at your earliest convenience.

Sincerely yours,

Director of Physical Education and Recreation, Varsity Basketball and Baseball Coach.