

512 State Office Building  
Atlanta, Georgia  
September 26, 1941

Dr. Forrest C. Allen, Director  
Dept. of Education  
University of Kansas  
Lawrence, Kansas

Dear Dr. Allen:

Your letter of September 24th. just received.

As per your request I have just sent a machine to your friend John Trembly, via Railway Express. From a former letter of yours I did not gather that he wanted one very badly. Frankly I haven't been able to attend to this little business for the reason that my State work is a real mans sized job. I have to take care of over two hundred million dollars worth of assessed valuations of utility property. I have been tired out and my blood pressure dropped to 101. Now I am taking all day Saturday and Sunday out in the open, generally riding my horse on my farm and feel better already.

You and I and about three thousand other users know what benefits have been derived from the use of my foot machine, but even if I, Fred Lang, had the time, it would be a difficult thing for Lang to sell a product under his own name. My present company is a lawfully operating company in Georgia but is not a stock company. Frankly I know that you could do a lot more with this thing than I have done. I am open for a proposition. Give it a little thought and let me hear from you.

I believe that this thing is ready now for an order from both the U. S. Army and Navy. Both Athletic Departments are using it. The joker is how to get the order. It can be done, but the trick is how?

In my last letter to you I was tired and looked for an excuse for not making any more machines. Aluminum end band pieces might not be obtainable but they can be made of many other materials and nickled or chrome plated.

Drop me a line when you find time. With kindest regards.

Yours sincerely,

*FW Lang*  
Frederick W. Lang