

October 5, 1940

Mr. Frederick W. Lang
333 East 68 Street
New York City

Dear Mr. Lang:

I beg your pardon for not answering your letter sooner. I will have to be honest. Next to your letters were some that I have been slow in answering, and finally when I ran through my mail and found yours, I felt you would be leaving New York before I could get a letter to you; consequently, I neglected to send the same.

I must admit that I have never been busier in my life than I am this fall. The opening of school, together with so many new students and new situations for them has kept me going at high speed. I simply have not got half caught up with my correspondence. I dislike such delays very much but it has not been humanly possible to do better, so I am making a full confession.

I am happy that you found things so favorable to your set-up at West Point. I dislike to say this, but you cannot bank too strongly on Roland Logan. Jimmy Cox of Harvard is very dependable, as is Milton Kelly of Texas and Elwyn Dees of Nebraska, but the same cannot be said for Logan.

Roland Logan depends quite a bit on bluff, although he has a wonderful personality and if he would apply himself he would go far, but he takes short cuts. Enough of that because we discussed your device before and I told you at that time that Logan did not think that you were the original inventor of this machine.

Yes, I instructed Coach Bob Hunt of Overbrook to write you, which he said he was going to do, and I also advised E.S. Liston of Baker University to write to you.

I was in Beardstown, Illinois this fall and John Glenn there tells me he has two or three of the bankers using your machine, but I think you straightened me out on this before, saying that the other people returned the normalizers. I do not believe that John Glenn knows about this.