Mr. C. F. McCreight, of our University of Kansas Business Office, was walking up the street showing a limp in his right foot. I asked him what was the trouble and he told me. I told him about the normalizer and he said he had been talking to Van Bruner out at the Country Club and Van had said it helped him. I told McCreight I would write you and have you send him one. Please address him as Mr. Charles McCreight, in care of the Business Office, University of Kansas. He will want it on a thirty-day trial but I am very sure he will keep it after he tries it out.

Last Saturday Miss Maxine Jo Woody of the Physical Education
Department, Wyandotte High School, Kansas City, Kansas, was in my office.
She has been having arch trouble and I gave her your address and she said she would write you. If you do not hear from her in a few days I suggest that you write her telling her that I gave you her name and told her about the thirty-day trial proposition. I am sure she will find much benefit from it.

I took Miss Woody out to the gym and showed her the normalizer that we hate in use and gave her the directions how to use it. I believe you will hear from her. I told her also to speak to Miss Barnett, who is head of the physical education department for women in the Wyandotte High School. When you write Miss Woody you might mention it would be a fine thing if Miss Barnett could put one in her corrective room there at the High School. This High School is one of the largest and finest in this part of the country.

When you get correspondence from Miss Woody and Miss Barnett you might ask who is head of the men's department there. There has been a change lately so I think it would be best to write the women first and then write the head of the men's department, and tell him that we are using it at the University of Mansas and if the women use it I believe the men should have one also, especially for the football and basketball groups. The basketball coach is Mr. Elbl, but I am not sure who is heading up their physical education department.

This should give you some leads to work on.

With all good wishes, I am,

Sincerely yours,