

December 13, 1940

Mr. Frederick W. Lang
Lang Foot & Arch Normalizer Co.
Forsyth, Georgia

Dear Mr. Lang:

Thank you very much for your kindness in sending me the new normalizer. It is a dandy. I have returned the old one and you can see that I really put it to use.

I am sorry that Mr. McCreight sent his normalizer back because his feet were in bad shape. But he just did not use it. He is one of those kind that do not, but I had hoped that he would keep it and it would help him.

It is very nice of you to offer me a normalizer for a Christmas gift for a friend. Unless I could to you a definite amount of good I would not impose upon you, but if I think of someone that it would be helpful to and it would increase your sales, I would be glad to accept your very kind offer. I may write you and give you the name of some friend, but if I do not, you will know that I am not in favor of running up any expense for you. You have been very kind and I want to do everything I can to play ball with you.

I just looked up in the directory and the man that I thought was basketball coach at the Naval Academy is Val Lentz, but they have him listed at the U.S. Military Academy at West Point, but I think they are mistaken. However, I do know the track coach, Earl Thompson. He was the national champion hurdler when he hurdled for Dartmouth. He broke the world record in 1920; I saw him in that game. He is a very close friend of mine and I know I can put a deal across for you.

Tell me what you want me to do and I will be only too happy to comply.

Sincerely yours,

Director of Physical Education and Recreation
Varsity Basketball Coach

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