LANG FOOT & ARCH NORMALIZER CO.

FORSYTH, GEORGIA

December 2, I940

Dr. Forrest C. Allen University of Kansas Lawrence, Kansas

Dear Dr. Allen:

Yours of the 29th. of November was just received. I am delighted that you have used your Normalizer so much that you wore out the fibre track. I am sending you a new one today with no charge to you. This you are to keep and if you will send back the old one and please wrap the ends in the same way that the new one is wrapped, otherwise the ends get damaged.

Your University business office man, McCreigth sent his back. It does not look as the he used it. He does not give any explanation of the reason why. This is of course perfectly O.K. but neverthe less is not very enlightening.

I wrote to Jimmy Cox at Harvard to see if he wanted to have his University pay for the one that he has kept since last March. He has had a fairly good trial period. It is O.K. with me if he wants to return it. Some do and most do not. We cant make them all think alike.

Now that the Xmas season is about here if you would like to give a Normalizer as a gift to some friend I would be only too glad to send it to you or to your friend direct. You could send a card to enclose with it. This of course is at no cost to you.

With kindest regards, I am,

Sincerely yours,

Hederick W. Lang

P.S. Do you happen to know the basketball coach at the U.S. Naval Academy? I would love to get one in there.