LANG FOOT & ARCH NORMALIZER CO.

FORSYTH, GEORGIA

December I3, I940

Dr. Forrest C. Allen University of Kansas Lawrence, Kansas

Dear Dr. Allen:

I received the damadged machine which you returned. The new one to act as a replacement you must have received by this time.

The machine which you returned was not made properly in that the base was too long for the roller and therefore the the roller did not engage but one half the width of the fibre track and cut it in two. We had one other machine to act this same way so our record is not so bad. We now try to be extremely careful to have the rollers and bases cut the exact length required.

I will wager that you cant wear out this new machine in ten years time. I am hoping to get in a couple of checks before Xmas but collections are very slow.

I just received a letter from one New York Physician who said that he requisitioned the City for six Normalizers for his Physical Therapy Department. Despite the fact that many Physicians use them the American Medical Association will not accept it as approved. They are a tough crowd.

With kindest regards, I am,

Sincerely yours,

Frederick W. Lang