

## LANG FOOT & ARCH NORMALIZER CO.

## FORSYTH, GEORGIA

June 29, 1940

Dear Dr. Allen:

Yours and enclosed letter of McFarland received. Many thanks for same. I am delighted that he has received so much benefit thru its use. I mailed him a bill so suppose that I will hear from him soon. If he should handle them thru his stores I will have to figure with you on a percentage. He might even go one step further and get his parent company the United Drug Co. to handle it for their chain. That would amount to something.

I sent all the data and a sample machine to your friend A.A. Schabinger of the Basketball Educat-ional Bureau and suppose that in the fall we might get some results from him, as basketball is dead in the summer.

Do you know of any way that we could get this in the U.S. Army under the physical athletic end. It cannot go in under the Physical Therapy Department of the Department of Medicine for the reason that it is not approved by the American Medical Assn. I tried to get it approved and could not.

Kindest regards.

Sincerely yours,

Hullang
Frederick W. Lang