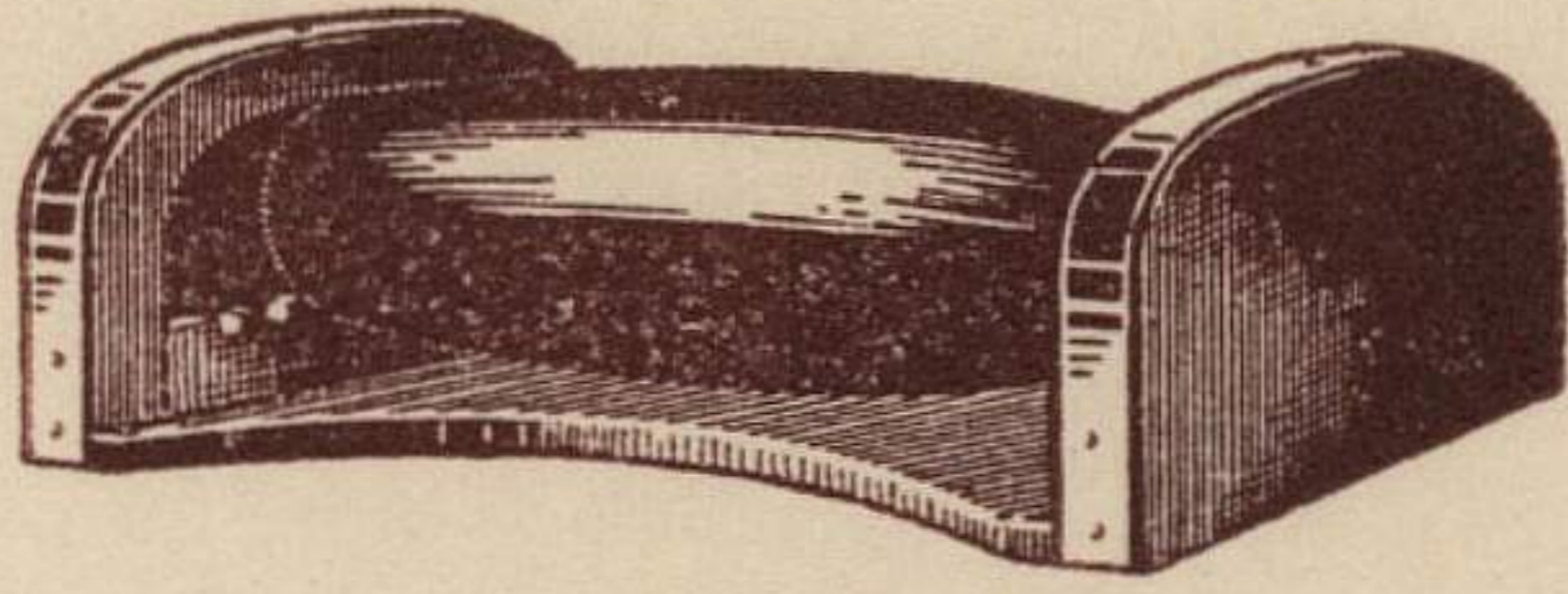


Roll Away



Your Foot Troubles

LANG FOOT & ARCH NORMALIZER CO.

FORSYTH, GEORGIA

July 1, 1940

Dear Dr. Allen:

Enclose a check for McFarlands Com. minus \$2.35 for Darling.

I wrote McFarland to see if he would write me regarding any benefit that he received thru its use also to see if he would handle the sale. I quoted him forty off in dozen lots. If he takes me up you and I will work out our end of it on that basis.

I hope that you wont forget to write to Cox of Harvard and Smith Trainer of Ohio State. We want to get the money ^{from} those machines.

Kindest regards.

Sincerely yours,

Frederick W. Lang

Have you any idea how we could get this thing into the Army from the exercise end. It cannot get in thru the medical department as the American Medical Assn. will not pass it therefore their Surgeon General will not pass it but from a standpoint of exercise it should not have to be passed upon by a Doctor. If this could be worked it would be worth some money. I can and have sold them to individual Army Surgeons for their family use but not for army use.