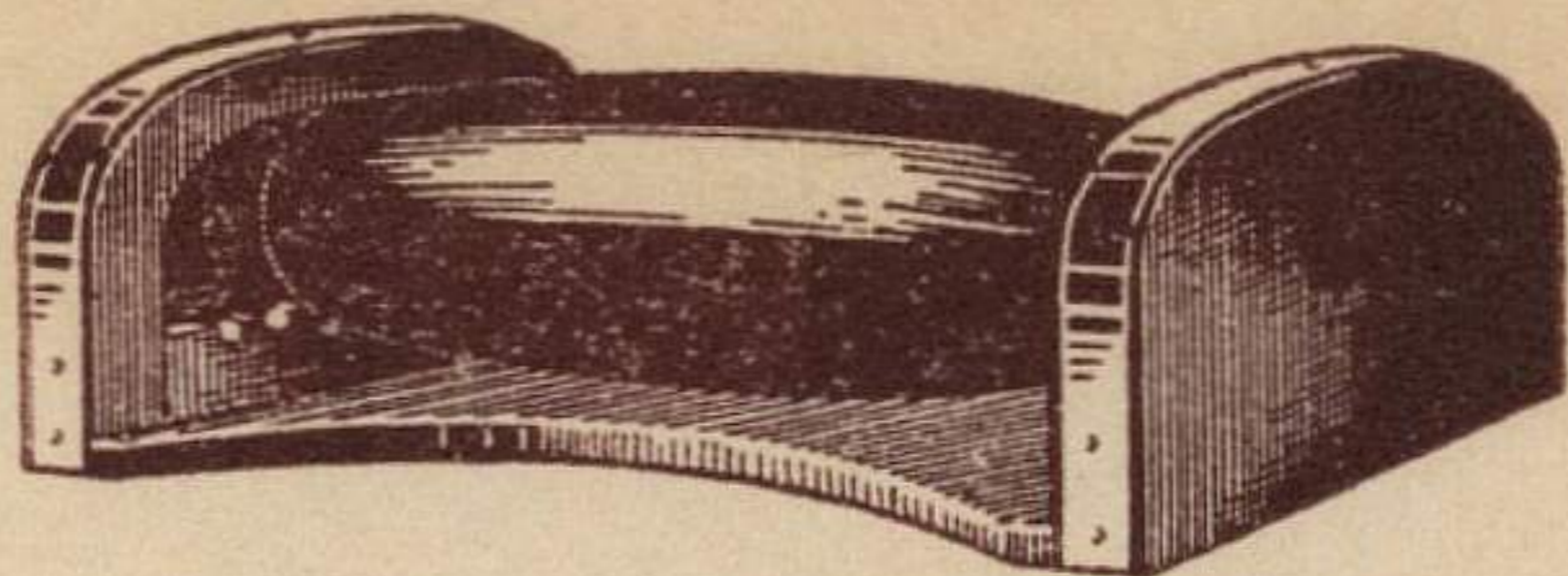


Roll Away



Your Foot Troubles

LANG FOOT & ARCH NORMALIZER CO.

FORSYTH, GEORGIA

July 15th. 1940

Dear Dr. Allen:

Yours of the 13th. just received and in accordance with same am sending via this same mail one Normalizer on a free trial to Mr. Van K. Bruder, Mgr. Lawrence Steam Laundry.

Enclosed herewith you will find a check for commission for University of Oklahoma. I wrote to them some time ago using your letter of recommendation and made the sale. They have taken sixty days to pay.

Ohio State University have sent me a confirming order so they will soon pay their bill. Now the only one left is your friend Jimmy Cox of Harvard. I hope that you can get a sale to Elwyn Dees for University of Nebraska.

Kindest regards.

Sincerely yours,

A handwritten signature in dark ink, appearing to read 'F. W. Lang'. The signature is written in a cursive style with a large initial 'F'.

Frederick W. Lang