

LANG FOOT & ARCH NORMALIZER CO.

FORSYTH, GEORGIA

August 24, I940

Dear Dr. Allen:

Just received a card for a trial order to go to

D.C. Cannon, Athletic Dir. Edinburg High Schools Edinburg, Texas

Same has been sent. I also write to each one sending them circular folder, list of athletic users, a few testimonial letters, etc.

I will not acknowledge each individual order as it takes too much time but I just want you to know that you are beginning too get results from your contacts in Texas.

Kindest regards.

Sincerely yours,

Frederick W. Lang

P.S.

Even when I am away if you will write me to my same address Normalizers will be mailed out the same as usual. Expect to leave Sept first and return about Oct. first.