

April 30, 1940.

Mr. F. W. Lang,
Forsyth, Georgia.

Dear Mr. Lang:

I expect to be at the University of Texas this summer for a short basketball course from August 12 to 17, and I believe it would be better for me to see Milton Kelley at that time and see just what we can do. If you want to, I believe it would be well for you to send a Normalizer down to me at that time and I will be glad to demonstrate it to the coaches in that school. Of course, I could take mine along, which I always do, but it would not be new and would not make the impression that a new one shipped to me there would make. I could tell them that I had just received this Normalizer for demonstration purposes from you and then I could mail it back to you.

I am sold on it more each day. I use it every morning and night, and if I have any knee or foot trouble I immediately work overtime on the Normalizer and it does the job. Only day before yesterday I played golf and strained my foot some way that caused pain in walking and I just did double duty with the Normalizer and eradicated the difficulty pronto. So you can see that I believe in the efficacy of your invention.

Don Elser is not a trainer, but he is the athletic director at St. Benedict's College. He is the old Notre Dame football, basketball and track star. I don't believe he knows much about training, so I am not sure just how much a letter from Elser would help. However, I see him from time to time and it might be that when I run into him I can interrogate him better than by writing. He is very friendly to me and I know that he would be glad to give you a good recommendation.

In addition to my son, my daughter-in-law is using the Normalizer and she is stronger for it than my lazy son who neglects to use it, and his feet are plenty flat - ha! ha! But he never has much foot trouble, so he thinks. So when he walks he drags his sacro-iliac like some old man, I tell him. I have made this observation - any time you find a fellow swaggering or pulling his body along he has sacro-iliac trouble and if he will use your Normalizer it will correct much of that difficulty. I have not only observed it but I have gotten action on some of these fellows, and in making a man walk more erectly and snappily. So you see I am sold on your device.