

I am surprised at E. C. Quigley. Ernie has always been a good man to have his expense account presented in a fulsome manner, so far as each item of expenditure is concerned. He is a good bargainer, but I have heard before that it is rather difficult for him to pay promptly as he always seems to have financial trouble, yet draws a very handsome salary. Some people are that way, you know.

I expect to be here during our eight weeks Summer Session, so will not be out over the country much, but I will naturally contact a lot of golf players on the country club courses and that is where I think we will be able to recommend a lot of these Normalizers - to golfers who have foot and leg and knee trouble. This fellow Stephenson swears by the machine - it keeps him playing golf and he had practically given it up.

There is a dentist in this town who is now at a dental convention, but he will return in another week or so. I have been expecting to talk to him but each time I see him it slips my mind or he is busy or it is not an opportune time to talk to him about the matter. I believe the summer presents more foot trouble, so I should be able to get you some good business as the summer months come on.

My secretary, Mrs. Hulteen, says that her mother continues to use her Normalizer to great advantage. Her foot and knee trouble has been greatly helped, and both Mrs. Hulteen and her mother are strong boosters for the device.

Very sincerely yours,

FCA:AH

Director of Physical Education and Recreation,
Varsity Basketball Coach.