

## LANG FOOT & ARCH NORMALIZER CO.

## FORSYTH, GEORGIA

June 24, 1940

Dear Dr. Allen:

Yours of the 20th. received. Two dollars and thirty five cents will include shipping costs and will deduct it from the next check for com-mission. Maybe we will collect from McFarland as his time is up today. Am sending him a bill.

Wish that you would write to Tucker P. Smith the Trainer at Ohio State who has had a machine since last fall. I would like to get paid for it but dont want to force him.

Will you also write to Jimmy Cox at Harvard to see how he likes it as I would like him to keep it and to pay for it. You might cite him your experience.

Would be interested to get elwyn Dees at Nebraska as each University makes it easier for the next. I can tell you that times are terrible now on account of the war abroad. Business has dried up to nothing in all lines.

I would like to offer this to the U.S. Army now that we are about to get prepared but they would not use them for it is not approved by the Ameri-can Medical Ass. I believe that every man should do his bit now but red tape is red tape.

Sincerely yours,

Frederick W. Lang