

February 5, 1940.

Mr. F. W. Lang,
Forsyth, Georgia.

Dear Mr. Lang:

Thank you very much for your letter of the 30th ultimo enclosing check for \$13.32. Your bookkeeping is exactly right.

Since we have had no golf weather to determine these broken arches and since I have been so busy with basketball, I have not had the opportunity to contact these people.

If I were you I would write to Don Elser, the athletic director at St. Benedict's, and ask him to mail you a check.

I was down at the barber shop and saw Bill Saip the other day and he says the arch normalizer is doing splendidly. I think he will send you a check before long.

Quigley will be a little slow pay, but he shouldn't be because he gets about eight or ten thousand from the National League, but I understand he has always been a little hard up. Some of his investments have not been any too good. He perhaps would like to make some arrangements with you where he could sell these things, and those negotiations generally mean that he would like to have a sample free. But you know how to handle those things better than I do. Quigley is always mixed up in so many things that he doesn't have time to carry through. In other words, his imagination and desire are far in excess of his energy. He just can't get around to all the places he would like.

I have found this - that when you try to interest some fellows on small salary or who are not well off, \$10.00 appeals to them strongly, and I think some of these late returns have been due to the fact that some of these fellows don't have easy money like the fellows who paid for their purchases have.

With all good wishes, I am

Very sincerely yours,

Director of Physical Education and Recreation,
Varsity Basketball Coach.

FCA:AH