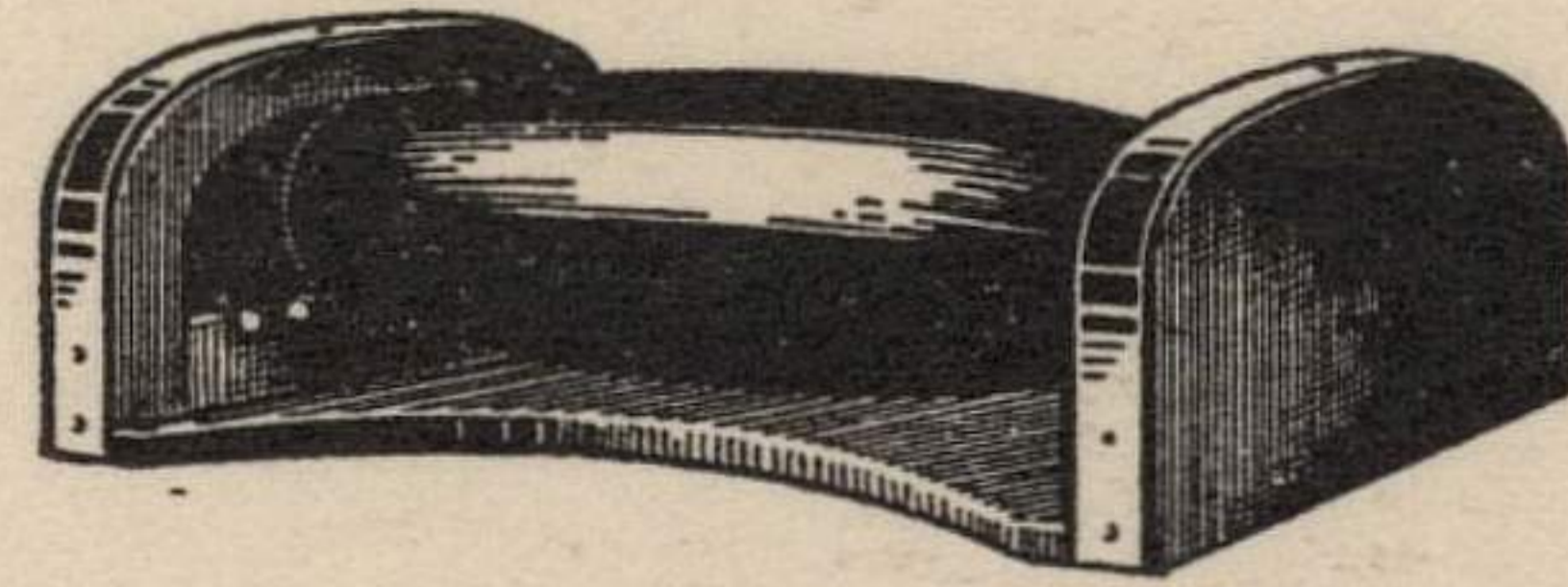


Roll Away



Your Foot Troubles

Normalizer
LANG FOOT-ARCH EXERCISER CO.

FORSYTH, GEORGIA

Sept. 6, 1939

Dear Dr. Allen:

I made a sale to the Coach of a small school here in Ga. thru the use of your name and therefore I am enclosing check for such sale. I love to pay commissions for then I am doing business. I suppose that you have been away over the holidays the reason I have not heard from you in answer to my letter. I was astonished to read how many basketball teams there are in one state alone. There should be considerable sale in this field alone. I have some plans how many sales should be made in this field but will wait until I hear from you. Strange to say my sales have picked up in other lines than athletics. I gave the order yesterday for an expensive tool to be made so that I can cut my own fibre racks.

Cordially yours,

F. W. Lang
Frederick W. Lang