

I didnt sell any of the Coaches who attended the coaching clinic upon your recommendation but our local Girls College. They are basketball fans and know of you by reputation.

The only ones in Colleges who use my device are listed in my sales letter by "Swede" Olson enclosed herewith.

Why dont you get Glen Cunningham to contact the track coaches for you?

We will need a newspaper man on our staff soon and we can pay him on a commission basis. Would also give him a small cash guarantee when article was published. I have a feature story already written by a newspaper man, but lack the paper to publish same.

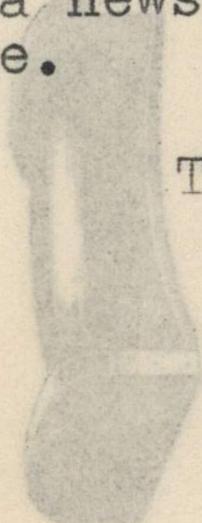
This to show good faith

Your Foot Troubles

WALKER EXERCISER CO.

10/4/32

GEORGIA



Am sending you five hundred circular folders this day via parcel post they have the new price printed in them

Richard Harlow Asst Coach of Harvard Foot  
I wish that you would write those  
I would like to send them machines to  
as I have taken care of all your orders as  
I have not too hard. Also is neither too cheap  
to the selection of paper used. Mine that  
to the regard to this of micrograph with care  
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Handwritten signature