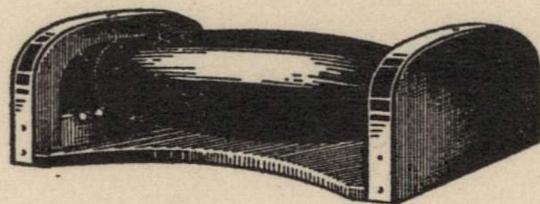


Roll Away



Your Foot Troubles

LANG FOOT-ARCH EXERCISER CO.

FORSYTH, GEORGIA

Oct. 2, 1939

Dear Mr. Allen: Your letters received. Have sent off all bills but havent collected any as yet. Suppose that they will be sending checks any day now- but I am not worried about their credit.

Sent machines to Dean Stauffer, Dean Swarthout, Earl Chapman and Sports Editor McBride and sent all in accordance with your instructions.

Will send you the five hundred circulars tomorrow with the new price stamped on them.

Expect my new high speed gang track cutter to arrive tomorrow and am getting all set to make up five hundred machines. Bought a new spray paint machine as I want to try to get an even better finish. We had to hand paint the last hundred and the finish was not hard enough.

I note how you are working the sales and it is the best way. As