214 Grant Bldg., Atlanta, Georgia.

Dear Mr. Lang:

I acknowledge receipt of your letter together with your brochure on "Death and Taxes".

I was interested in reading the letter that you desire me to write to Medart, Wilson, Goldsmith, Rawlings, and others. You mention in your trial letter that "the inventor offered me the right to make and sell it some time ago but that is not exactly in my line", and so forth. You will remember, Mr. Lang, I once wrote you and asked you regarding the possibility of what you thought about our going together, but you did not give me a definite answer.

Before I would write any letters to these people I would like to discuss with you some sort of proposition that I might take the thing over for you. I would still do it in another name, but I believe that I could do a good job, and it would be of mutual benefit.

If agreeable to you I would like to withhold this letter until I could have a conference with you. If you come to St. Louis as you plan, or are making a trip in this direction in the near future, would it not be a good thing for us to talk over this situation?

Very sincerely yours,

Director of Physical Education, Varsity Basketball Coach.

FCA: AH