

August 5, 1944.

Mr. F. W. Lang,
214 Grant Building,
Atlanta 3, Georgia.

Dear Mr. Lang:

I am sending you under separate cover a brochure of the Iowa State High School Association Coaching School which will be held at Boone, Iowa, on August 15-19. Mr. Quinn, the executive secretary, says they will have the biggest school they have ever had.

I was up there three years ago with Bernie Bierman, Clark Shaughnessy in football, and Henry Iba in basketball. We had over 300 present and you will remember I demonstrated your foot arch normalizer up there. I am sending this letter to you air mail special delivery so that if you want to mail me an arch normalizer I will demonstrate it up there before my classes. I am teaching Treatment of Athletic Injuries and Basketball and I can highly recommend this for both.

Will you please let me know what your present price is for the normalizer so if I get any orders I can send them to you?

I would like to say here and now that I would be interested in handling the state distribution for the normalizer when you are in position to make them in quantities. What will be the arrangement as to commission, and so forth?

Very cordially yours,

Director of Physical Education,
Varsity Basketball Coach.

FCA:AH