

July 17, 1944.

Mr. F. W. Lang,
214 Grant Building,
Atlanta 3, Ga.

Dear Mr. Lang:

Thank you for your letter of the 10th instant. I am glad to have your reaction regarding the price for the normalizer. You would know more about it than anyone else. You certainly are correct - that people spent hundreds of dollars on other devices when your machine does the trick for much less.

I have an idea now that perhaps could work out on the territorial arrangement.

Yes, you told me about Jimmy Cox. I think Jimmy is afraid to write a testimonial because being in Harvard University he is afraid of criticism that might come to him. The medical department is pretty strong there and I imagine they are very careful about any recommendations that any of their employees might make. I think this is the real reason. Life is like that.

I will be glad to hear from you when you are ready to branch out.

With all good wishes, I am

Sincerely yours,

Director of Physical Education,
Varsity Basketball Coach.

FCA:AH