

FREDERICK W. LANG
TAX & ESTATE COUNSELLOR
214 GRANT BUILDING
ATLANTA 3, GEORGIA

October 23, 1944

Dr. Forrst C. Allen
University of Kansas
Lawrence, Kansas

Dear Dr. Allen:

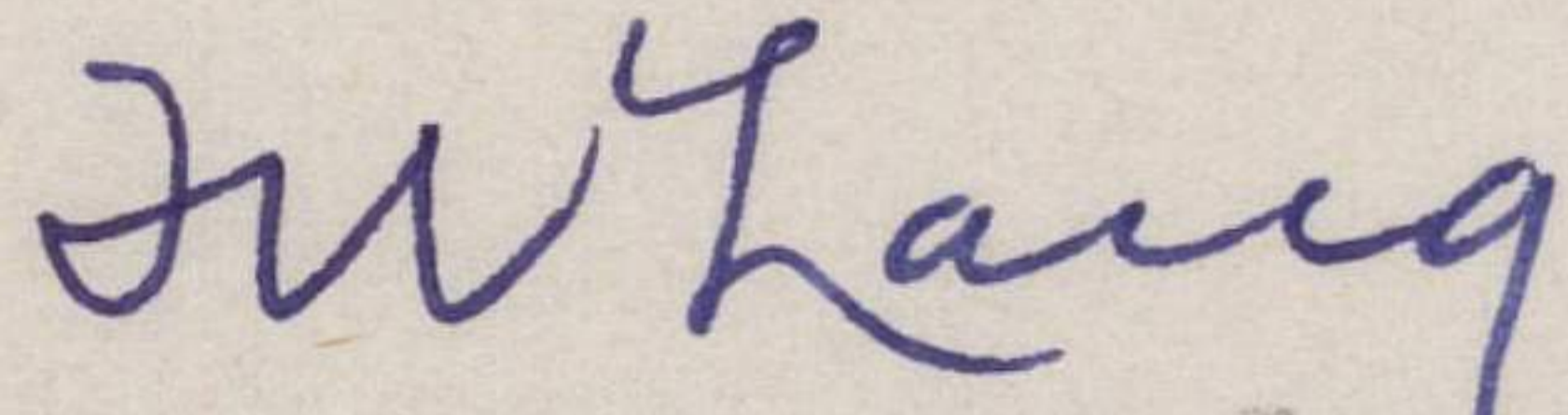
Your letter of the 19th just received.

I also wrote you in response to yours of the 18th. What I want to do now is to sell the manufacturing and merchandizing rights on a royalty (minimum) basis. Only a strong company with hundreds of sales agents could handle this without delay.

Will you kindly let me know if you would care to contact the companies enumerated in a previous letter. That is the method which should produce the quickest results as they are all set and ready to go.

Please let me hear from you at your earliest convenience.

Sincerely yours,



Frederick W. Lang

P.S. Will you please let me hear from you re this as you are my first choice and if you do not want to accept I want
FWL/b to be free to select my second choice.