Mr. F. W. Lang, 214 Grant Building, Atlanta 3, Ga.

Dear Mr. Lang:

I would much prefer that we make some business adjustment before I initiate the activity with the firms that you mention.

Since you suggest that you are going into general business, real estate and insurance brokerage, I thought that you might be interested in my handling this matter for you on a fifty-fifty basis. The factory could be moved here and we would have complete control of policy, merchandising, and so forth.

If this is acceptable to you, please let me hear from you.

Sincerely yours,

Director of Physical Education, Varsity Basketball Coach.

FCA:AH