

August 14, 1945

Mr. Frederick W. Lang
Insurance Counsellor
214 Grant Building
Atlanta 1, Georgia

Dear Mr. Lang:

I am enclosing a copy of a letter that Jud Hyames wrote me regarding the Foot and Arch Normalizer so I believe that you will get an order from this gentleman.

You state that since the war you have done almost no foot machine business. As I told you before, I believe that you and I could get together on this deal if you saw fit to make the proper arrangements. I know that I can sell these, but naturally it would have to be worth my time because, unless there was a future in it, I would not, naturally, be interested.

If you feel that you have a proposition, I am positive we both can make some money.

Sincerely,

Forrest C. Allen
Director, Physical Education
Varsity Basketball Coach

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