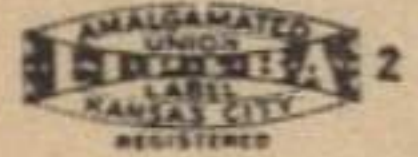


LUCKY TIGER BUILDING
Entirely Occupied by
Our Own Plant



LUCKY TIGER MANUFACTURING COMPANY



PRODUCTS

LUCKY TIGER HAIR TONIC
LUCKY TIGER MAGIC SHAMPOO
LUCKY TIGER OIL SHAMPOO
LUCKY TIGER HAIR DRESSING
LUCKY TIGER SKIN TONIC
LUCKY TIGER OINTMENT

SIXTH AND DELAWARE STS.

KANSAS CITY, MO.
November 29, 1940

Dr. Forrest G. Allen
Director of Physical Education
University of Kansas
Lawrence, Kansas

Dear Dr. Allen:

Have your letter of the 27th and just finished talking to the Buyer at the Crown Drug Company asking him to be sure that the Crown Drug Store in Lawrence has the \$1.00 or 12 ounce size of both Lucky Tiger Hair Tonic Regular and Lucky Tiger With Oil in stock at all times. Both of these items retail, under our Fair Trade Price in Kansas, at 79¢.

Under separate cover I am sending you, postpaid, with our compliments, a bottle of each. I am also including in this package two jars of our Hand and Face Kreme, also two purse size bottles of Never-Tel, which I believe your daughters will enjoy using.

In the meantime, I have enjoyed this correspondence with you and hope that some of these days I might have the privilege of meeting you.

Yours very truly,

LUCKY TIGER MFG COMPANY

J. H. Welsh
J. H. Welsh - In Charge of Sales

JHW:SP