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March 14, 1938.

Mr. J. Max Lowellen,
439 Coffman Street,
Longmont, Colorado.

Dear Max:

Thank you very much for your splendid interest in writing me regarding Les Major, who graduates from your high school this spring.

I know that you may think it queer in this day of proselytizing when I write you the type of letter that I do. I want you to believe me when I tell you that we have never projected ourselves in our endeavor to get high school basketball material, unless the individual concerned was especially interested in attending the University of Kansas.

In my thirty years of coaching I believe that I know all the pressure and proselytizing that goes on for athletes. However, I had a very early experience in my family that cured me of contributing to the pernicious evil that was then and is now taking place. I had a brother who had his own ideas about where he wanted to go to college, but a certain group of people made it appear lucrative for him, and in those days \$300.00 a year was quite a sum to give to a boy to get him to determine on a certain college.

This brother was a very serious and fine student - a big fellow weighing over 200 pounds, and a good many schools wanted him. However, he had the silly idea that he was a big shot or nobody would have offered him that money, but he was a poor business man. He spent more money than he should have, and instead of getting the money that was promised him he borrowed money being very sure that the people who promised him money would pay it to him. As a result, the more keen and astute athletes who were getting paid were the ones who pressed their claims first, and when it came to paying out of the slush fund, the slush fund was drained dry before he got his money.

That caused him to lose faith in human nature, and it took him about six years to find himself. He went off into professional baseball, and did everything but keep his nose to the grindstone and work hard. I shall never forget the bitterness that it caused him, and the education it gave me. I had offers at the same time to go to college, but I had chosen the University because that was the place I desired to go. I would no more accept the money than I would accept money for selling my vote. As a consequence, I have been very sensitive on this point.