

FRED MEDART

MANUFACTURING CO.

POTOMAC AND DE KALB STREETS SAINT LOUIS, Mo.

R. E. WEINZETTEL
SALES PROMOTION MANAGER

February 5, 1940

Dr. Forrest C. Allen
University of Kansas
Lawrence, Kansas

Dear Phog:

I see considerable correspondence between you and this office during my absence from St. Louis last week and apparently everything has been taken care of as far as an answer to your several questions concerning Goal-Hi.

I want to correct one statement in your letter addressed to me under date of January 30 in which you express surprise that we have not been over to Lowe & Campbell in Kansas City.

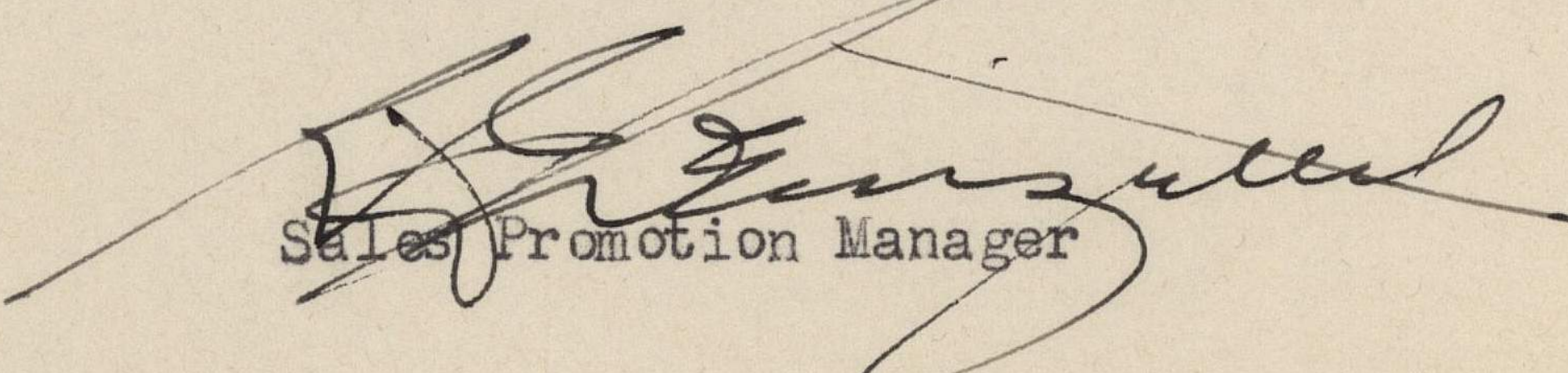
If you will refer to my letter of January 23, suggesting that you contact Lowe & Campbell, you will note in the last sentence of the second paragraph that I told you I was going to make the contact at a later date. I also make the statement in the last sentence of the fourth paragraph.

Consequently, it looks like the drinks are on you, Phog. In any event, I am going to write Lowe & Campbell today and see if I cannot make an appointment with them for some time later this week.

Kindest regards.

Cordially yours,

FRED MEDART MANUFACTURING CO.


Sales Promotion Manager

REW/AC