

September 25, 1939.

Mr. R. E. Weinzettel,  
Medart Manufacturing Co.,  
St. Louis, Missouri.

Dear Roy:

Answering your question concerning the basketball scoreboard, I would say that it would be very much better to have an individual box that the scorekeeper or his assistant could manipulate and have another one that the timekeeper or his assistant could control. You see, in basketball you have a scorer and a timekeeper seated at the same table, but they work independently of each other.

It is much easier not to have these two officials interfere with each other. Each has his own job. I realize that this may cost you more money, but I believe that it will be much more satisfactory.

It is just for such things as this, and others, that I wrote you thinking that I could be valuable to you as a technical expert and a good will emissary. In your letter of September 23rd you state that the matter cannot be covered very well by correspondence. I was under the impression that since I have spent so much time with you and Mr. Medart we pretty well understand each other, and so far as I am concerned I would not need another audience. Maybe you and Mr. Medart feel differently about it, but I felt like so many times I have been called upon to render both technical and friendly service that it would not be a difficult thing for you people to sit down and figure out what such annual service would be worth. You may make it as modest as you wish.

Concerning your complex sales problems, I would not care whether they were dealer items, engineering sales equipment items, or firm items. That was not the point that I was presenting. There are so many things concerned with basketball that I am intimately acquainted with that I thought for some small consideration it would be worth your while. You can recognize the fact that when a fellow has to write a rule book and give time to these other activities that it takes time to do it, and I am sure that you will agree with me that my time is valuable, the same as yours. I am very happy to do these things upon occasions, but I have always been of the notion that a laborer is worthy of his hire, and if he spends his time and interest in these things it should be for a consideration.