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January 7, 1946

Lt. Ralph H. Miller, A.C.
Assistant Physical Training Officer
March Field Army Air Base
Riverside, California

Dear Ralph:

Doubtless you have read where Henry Franka went to Tulane, so, of course, the Tulsa situation now won't materialize. I am surprised that Mr. Metzger did not contact you because he seemed so appreciative that he send me a beautiful silk tie. He really had me feeling that I had done him a great favor. He wanted me to talk to you with the idea of selling you on the insurance proposition. Of course, I would not try to do that unless you were sold on it yourself.

I heartily agree with you that your points are well taken regarding the insurance game. There are a lot of people in the field but most of them seem to be making oodles of money in insurance now because everybody is taking additional insurance. Ray Wright, you know him I am sure, here in Lawrence has made oodles of money. Corlett Cotton is writing a vast insurance business and Clifford Dean, the former superintendent of schools here, is doing a thriving business. In fact, all these fellows seem to be making a lot of money in the insurance game. Therefore, I say, "hesitate, cogitate and meditate before you jump into this thing without investigation." We have a lot of high schools who are begging for coaches, but I am sure that you will get a college job without any difficulty. I will be glad to recommend you for the same. Each year I have inquiries from colleges who want someone with an idea of the game we play here at Kansas and I would be happy indeed to recommend you. The fact that you can assist in football and track, as well as coach it, makes your chances of landing a good job double. So, when you get out, drop in and let us have a good long talk with the idea of getting you the best possible position that I can.

It might be that whomever Quigley hired would be agreeable to taking you on here, but there is always an outside bid in such a case as that. If good luck would attend your efforts, we could then use you in basketball, but there seems to be rather a remote possibility of your landing with a football job, because I imagine the coach who comes in will want to bring his own assistant. However, we will discuss that when you get back.

I am happy to know that Susan Dale is growing and progressing in an exceptional manner. I will be mighty happy to see you, Jean and Susan Dale when you return.

I had heard that Major DeGroot was leaving for Germany with a swell proposition.

Howard Engleman is not back in school yet and will not be until the second semester. He is playing with the M. & O. Smokies in Kansas City and the financial remuneration from this amateur team compensates him no little. In fact, he may continue with the Smokies, as it pays him much better than coaching. It might be that you could get on with them; in fact, I am sure that you can. The wise rail bird tells