Mr. W. T. Markham, Supervisor, Occupational Information and Guidance, State House, Topeka, Kansas.

Dear Mr. Markham:

The Betulin that we use are the pulvules #250, complex vitamins B-1 and B-2. As I told you, we pay about \$10.50 for five hundred, but it is necessary for us to order them ahead for you. You may think that five hundred is a lot, but you will use them and it is much cheaper to buy them that way,

I have the gallon of Glycolixir, but it will be necessary to order the Betulin. Do you wish me to order this many for you?

As I told you, we purchase them much below the wholesale price, so I agree with you that there is a vast difference in the price we pay and what you pay the retailer.

It will be a pleasure to do this for you.

Awaiting your reply, I am

Very sincerely yours,

Director of Physical Education, Varsity Basketball Coach.

FCA:AH