

October 23, 1941.

Mr. Harry W. Mons,
Hill-Clarke Machinery Co.,
649 Washington Blvd.,
Chicago, Illinois.

Dear Mr. Mons:

Answering your good letter of the 17th instant, beg to state that I know very little about the Exercycle. It looks like a fine machine, although rather expensive for the benefit that you can get from it. However, if you feel nervous and tired and cannot drive yourself to taking voluntary exercises, then I think it is a fine thing because it does activate the different parts of the body without your doing all the work yourself.

So many of these machines work out to be fads. You use them for a month or two and then you get tired of them, and you give them up.

I do not believe that it would be possible for me to get any reduction because I believe this is more of an individual sales possibility and they do not list them with the athletic houses, or at least none that I know of. I notice that they have an office in Oklahoma City. If they had one in Kansas City I would find out for you. I imagine that if there were any reduction the fellow on the inside would get twenty to thirty per cent, but I do not believe that I have access to such a reduction. Three hundred dollars is a good deal of money to pay for such a machine, but if Mrs. Mons would use it along with you, then of course that reduces the price.

Do you desire me to return this brochure to your office? If you want it I will send it back.

Sincerely yours,

Director of Physical Education and Recreation,
Varsity Basketball and Baseball Coach.

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