

August 25, 1938.

Mr. W. L. Moody, III, Vice President,
American National Insurance Company,
Galveston, Texas.

Dear Mr. Moody:

Mr. A. George Hulteen, of 1706 Larnard Avenue, Lawrence, Kansas, just came into the office and stated that he had a letter from Mr. C. B. Norris, superintendent of the branch office of the American National Insurance Company, at 406 Brotherhood Building, Kansas City, Kansas, as follows:

"We regret very much that our home office is unable to approve your application for an agency in this district. With kindest regards, I am, Very sincerely yours,
C. B. Norris. "

I have known George Hulteen for a number of years. He played on our varsity baseball team here, and graduated with a B. S. in Business, and LL.B. from the University of Kansas. George has a lot of ability and he has no bad habits that I know of. He was shocked to learn of this turn of events. George is married and has one child.

I would personally appreciate very much if this application could be approved. I know to my own knowledge that George Hulteen does not drink liquor, nor gamble. He has had some tough breaks, and I would personally appreciate anything you could do, if you will inform me as to why the application was not approved.

Very sincerely yours,

Director of Physical Education,
Varsity Basketball Coach.

FCA:AH